## **News & Information**

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# Consolidated Financial Results for the Third Quarter Ended December 31, 2015

Tokyo, January 29, 2016 -- Sony Corporation today announced its consolidated financial results for the third quarter ended December 31, 2015 (October 1, 2015 to December 31, 2015).

(Billions of yen, millions of U.S. dollars, except per share amounts)

Third Ouarter ended December 31

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2014	2015	Change in yen	2015*
¥2,566.7	¥2,580.8	+0.5 %	\$21,507
182.1	202.1	+11.0	1,685
167.8	193.3	+15.2	1,611
90.0	120.1	+33.5	1,001
¥78.12 76.96	¥95.25 93.33	+21.9 +21.3	\$0.79 0.78
	2014 ¥2,566.7 182.1 167.8 90.0 ¥78.12	2014 2015  \[ \begin{array}{cccccccccccccccccccccccccccccccccccc	¥2,566.7       ¥2,580.8       +0.5 %         182.1       202.1       +11.0         167.8       193.3       +15.2         90.0       120.1       +33.5         ¥78.12       ¥95.25       +21.9

<sup>\*</sup> U.S. dollar amounts have been translated from yen, for convenience only, at the rate of 120 yen = 1 U.S. dollar, the approximate Tokyo foreign exchange market rate as of December 31, 2015.

All amounts are presented on the basis of Generally Accepted Accounting Principles in the U.S. ("U.S. GAAP").

Sony Corporation and its consolidated subsidiaries are together referred to as "Sony".

The average foreign exchange rates during the quarters ended December 31, 2014 and 2015 are presented below.

	Third Quarter ended December 31					
		2014		2015	Change	
The average rate of yen						
1 U.S. dollar	¥	114.5	¥	121.4	5.7%	(yen depreciation)
1 Euro		143.0		133.0	7.5	(yen appreciation)

### Consolidated Results for the Third Quarter Ended December 31, 2015

Sales and operating revenue ("Sales") increased 0.5% compared to the same quarter of the previous fiscal year ("year-on-year") to 2,580.8 billion yen (21,507 million U.S. dollars). Sales were essentially flat year-on-year mainly due to increases in Game & Network Services ("G&NS") segment sales, reflecting a significant increase in PlayStation®4 ("PS4") software sales, and in Pictures segment sales, reflecting a significant increase in Motion Pictures sales, substantially offset by decreases in Mobile Communications ("MC") segment sales, reflecting a significant decrease in smartphone unit sales, and in Devices segment sales, primarily reflecting a significant decrease in image sensor sales. On a constant currency basis, sales were essentially flat year-on-year. For further details about the impact of foreign exchange rate fluctuations on sales and operating income (loss), see Notes on page 10.

**Operating income** increased 20.1 billion yen year-on-year to 202.1 billion yen (1,685 million U.S. dollars). This increase was primarily due to improvements in the results of All Other, the Pictures segment, the MC segment and the G&NS segment. The increase in consolidated operating income was partially offset by a significant deterioration in the operating results of the Devices segment, primarily due to deterioration in the operating results

of the battery business, including the recording of a 30.6 billion yen (255 million U.S. dollars) impairment charge related to long-lived assets. In the same quarter of the previous fiscal year, an 11.2 billion yen write-down of PlayStation®Vita ("PS Vita") and PlayStation®TV ("PS TV") components in the G&NS segment was recorded.

During the current quarter, restructuring charges, net, decreased 3.0 billion yen year-on-year to 6.1 billion yen (51 million U.S. dollars).

**Equity in net income of affiliated companies**, recorded within operating income, was 1.8 billion yen (15 million U.S. dollars), compared to a loss of 0.1 billion yen in the same quarter of the previous fiscal year. This improvement was mainly due to an improvement of equity in net income (loss) for AEGON Sony Life Insurance Co., Ltd. in the Financial Services segment.

The net effect of **other income and expenses** was an expense of 8.9 billion yen (74 million U.S. dollars), an improvement of 5.4 billion yen year-on-year mainly due to a decrease in foreign exchange loss, net.

**Income before income taxes** increased 25.5 billion yen year-on-year to 193.3 billion yen (1,611 million U.S. dollars).

**Income taxes:** During the current quarter, Sony recorded 55.7 billion yen (464 million U.S. dollars) of income tax expense, resulting in an effective tax rate of 28.8%. This effective tax rate was lower than the Japanese statutory tax rate primarily as a result of profits recorded in the insurance business, which is subject to lower tax rates, coupled with lower income tax expenses due to profits recorded at Sony Corporation and its national tax filing group in Japan, which currently have valuation allowances for deferred tax assets. In the same quarter of the previous fiscal year, Sony recorded 56.2 billion yen of income tax expense, resulting in an effective tax rate of 33.5%.

**Net income attributable to Sony Corporation's stockholders**, which deducts net income attributable to noncontrolling interests, increased 30.2 billion yen year-on-year to 120.1 billion yen (1,001 million U.S. dollars).

## **Operating Performance Highlights by Business Segment**

"Sales and operating revenue" in each business segment represents sales and operating revenue recorded before intersegment transactions are eliminated. "Operating income (loss)" in each business segment represents operating income (loss) reported before intersegment transactions are eliminated and excludes unallocated corporate expenses.

## Mobile Communications (MC)

(Billions of yen, millions of U.S. dollars)

#### Third Quarter ended December 31

	2014	2015	Change in yen	2015
Sales and operating revenue	¥450.9	¥384.5	-14.7%	\$3,204
Operating income	10.4	24.1	+133.2	201

Due to certain changes in Sony's organizational structure, sales and operating revenue and operating income (loss) of the MC segment of the comparable prior period have been reclassified to conform to the current presentation. For details, please see Notes on page 10.

**Sales** decreased 14.7% year-on-year (a 13% decrease on a constant currency basis) to 384.5 billion yen (3,204 million U.S. dollars). This decrease was due to a significant decrease in smartphone unit sales resulting from a strategic decision not to pursue scale in order to improve profitability.

**Operating income** increased 13.8 billion yen year-on-year to 24.1 billion yen (201 million U.S. dollars). This significant increase was primarily due to an improvement in product mix reflecting a shift to high value-added models, as well as reductions in costs including marketing, research and development and other selling, general and administrative expenses, partially offset by the above-mentioned decrease in smartphone unit sales and the negative impact of the appreciation of the U.S. dollar, reflecting the high ratio of U.S. dollar-denominated costs. During the current quarter, there was an 18.8 billion yen negative impact from foreign exchange rate fluctuations.

## Game & Network Services (G&NS)

(Billions of yen, millions of U.S. dollars)

#### **Third Quarter ended December 31**

	2014	2015	Change in yen	2015	
Sales and operating revenue	¥531.5	¥587.1	+10.5%	\$4,892	
Operating income	27.6	40.2	+45.5	335	

The G&NS segment includes the Hardware, Network, and Other categories. Hardware includes home and portable game consoles; Network includes network services relating to game, video and music content provided by Sony Network Entertainment International LLC; Other includes packaged software and peripheral devices.

**Sales** increased 10.5% year-on-year (an 11% increase on a constant currency basis) to 587.1 billion yen (4,892 million U.S. dollars). This significant increase was primarily due to increases in PS4 software sales and PS4 hardware unit sales, partially offset by a decrease in PlayStation®3 ("PS3") software and hardware sales.

**Operating income** increased 12.6 billion yen year-on-year to 40.2 billion yen (335 million U.S. dollars). This increase was primarily due to the increase in PS4 software sales as well as the absence in the current quarter of an 11.2 billion yen write-down of PS Vita and PS TV components recorded in the same quarter of the previous fiscal year. Partially offsetting the increase in operating income were the negative impact of the appreciation of the U.S. dollar, reflecting the high ratio of U.S. dollar-denominated costs, and the decrease in PS3 software sales. During the current quarter, there was a 19.2 billion yen negative impact from foreign exchange rate fluctuations.

## Imaging Products & Solutions (IP&S)

(Billions of yen, millions of U.S. dollars)

#### **Third Quarter ended December 31**

	2014	2015	Change in yen	2015
Sales and operating revenue	¥201.9	¥191.9	-5.0%	\$1,599
Operating income	19.7	23.7	+20.5	197

The IP&S segment includes the Digital Imaging Products, Professional Solutions and Other categories. Digital Imaging Products includes compact digital cameras, interchangeable single-lens cameras and video cameras; Professional Solutions includes broadcast- and professional-use products; Other includes operating revenues and flow cytometers. Due to certain changes in Sony's organizational structure, sales and operating revenue and operating income (loss) of the IP&S segment of the comparable prior period have been reclassified to conform to the current presentation. For details, please see Notes on page 10.

**Sales** decreased 5.0% year-on-year (a 5% decrease on a constant currency basis) to 191.9 billion yen (1,599 million U.S. dollars). This decrease was primarily due to decreases in unit sales of video cameras and digital cameras\* reflecting a contraction of the market, partially offset by an improvement in the product mix of digital cameras reflecting a shift to high value-added models.

**Operating income** increased 4.0 billion yen year-on-year to 23.7 billion yen (197 million U.S. dollars). This increase was mainly due to the improvement in the product mix of digital cameras and cost reductions, partially offset by the impact of the above-mentioned decrease in sales. During the current quarter, there was a 2.3 billion yen negative impact from foreign exchange rate fluctuations.

<sup>\*</sup> Digital cameras includes compact digital cameras, interchangeable single-lens cameras and interchangeable lenses.

## Home Entertainment & Sound (HE&S)

(Billions of yen, millions of U.S. dollars)

#### Third Quarter ended December 31

<u></u>	2014	2015	Change in yen	2015	
Sales and operating revenue	¥420.2	¥402.0	-4.3%	\$3,350	
Operating income	26.0	31.2	+19.8	260	

The HE&S segment includes the Televisions and Audio and Video categories. Televisions includes LCD televisions; Audio and Video includes Blu-ray Disc<sup>TM</sup> players and recorders, home audio, headphones and memory-based portable audio devices. Due to certain changes in Sony's organizational structure, sales and operating revenue and operating income (loss) of the HE&S segment of the comparable prior period have been reclassified to conform to the current presentation. For details, please see Notes on page 10.

**Sales** decreased 4.3% year-on-year (a 3% decrease on a constant currency basis) to 402.0 billion yen (3,350 million U.S. dollars). This decrease was primarily due to a decrease in unit sales of LCD televisions, and a decrease in home audio and video unit sales, reflecting a contraction of the market, as well as the impact of foreign exchange rates, partially offset by an improvement in the product mix of LCD televisions, reflecting a shift to high value-added models.

**Operating income** increased 5.2 billion yen year-on-year to 31.2 billion yen (260 million U.S. dollars). This increase was primarily due to cost reductions and an improvement in product mix, partially offset by the negative impact of the appreciation of the U.S. dollar, reflecting the high ratio of U.S. dollar-denominated costs, as well as the impact of the above-mentioned decrease in sales. During the current quarter, there was a 14.9 billion yen negative impact from foreign exchange rate fluctuations.

In Televisions, sales\* were 278.5 billion yen (2,321 million U.S. dollars), essentially flat year-on-year. This was primarily due to a decrease in LCD television unit sales resulting from a strategic decision not to pursue scale in order to improve profitability and the impact of foreign exchange rates, substantially offset by the improvement in product mix reflecting a shift to high value-added models. Operating income\*\* increased 6.6 billion yen year-on-year to 15.9 billion yen (132 million U.S. dollars). This increase was primarily due to cost reductions and the improvement in product mix, partially offset by the negative impact of the appreciation of the U.S. dollar, reflecting the high ratio of U.S. dollar-denominated costs, and the impact of the decrease in unit sales.

#### Devices

(Billions of yen, millions of U.S. dollars)

#### Third Quarter ended December 31

	2014	2015	Change in yen	2015
Sales and operating revenue	¥285.9	¥249.9	-12.6%	\$2,082
Operating income (loss)	53.8	(11.7)	-	(97)

The Devices segment includes the Semiconductors and Components categories. Semiconductors includes image sensors and camera modules; Components includes batteries and recording media. Due to certain changes in Sony's organizational structure, sales and operating revenue and operating income (loss) of the Devices segment of the comparable prior period have been reclassified to conform to the current presentation. For details, please see Notes on page 10.

**Sales** decreased 12.6% year-on-year (a 16% decrease on a constant currency basis) to 249.9 billion yen (2,082 million U.S. dollars). This decrease was primarily due to a significant decrease in sales of image sensors, reflecting a decrease in demand for mobile products, and a significant decrease in battery business sales. This sales decrease was partially offset by an increase in sales of camera modules which were lower than originally forecasted and the impact of foreign exchange rates. Sales to external customers decreased 7.5% year-on-year.

<sup>\*</sup> Sales for Televisions do not include operating revenue.

<sup>\*\*</sup> The operating income in Televisions excludes restructuring charges, which are included in the overall segment results and are not allocated to product categories.

**Operating loss** of 11.7 billion yen (97 million U.S. dollars) was recorded, compared to an operating income of 53.8 billion yen in the same quarter of the previous fiscal year. This significant deterioration was primarily due to the deterioration in the operating results of the battery business, including the recording of a 30.6 billion yen (255 million U.S. dollars) impairment charge related to long-lived assets, increases in depreciation and amortization expenses as well as in research and development expenses for image sensors and camera modules, and the impact of the decrease in sales of image sensors. For the battery business, due to the increasingly competitive markets, Sony performed an impairment analysis in the current quarter ended December 31, 2015, and reduced the corresponding estimated future cash flows and the estimated ability to recover the entire carrying amount of the long-lived assets, resulting in an impairment charge. During the current quarter, there was a 3.1 billion yen positive impact from foreign exchange rate fluctuations.

\* \* \* \* \*

**Total inventory** of the five Electronics\* segments above as of December 31, 2015 was 644.7 billion yen (5,373 million U.S. dollars), a decrease of 27.6 billion yen, or 4.1% year-on-year. Inventory decreased by 188.8 billion yen, or 22.7% compared with the level as of September 30, 2015.

In connection with the realignments made from the first quarter and the third quarter of the fiscal year ending March 31, 2016, total inventory of the five Electronics segments as of December 31, 2014 and September 30, 2015 has been reclassified to conform to the current presentation. For further details, please see Notes on page 10.

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#### **Pictures**

(Billions of yen, millions of U.S. dollars)

#### Third Quarter ended December 31

	2014	2015	Change in yen	2015	
Sales and operating revenue	¥206.6	¥262.1	+26.9%	\$2,184	
Operating income	6.2	20.4	+227.4	170	

The Pictures segment is comprised of the Motion Pictures, Television Productions, and Media Networks categories. Motion Pictures includes the production, acquisition and distribution of motion pictures; Television Productions includes the production, acquisition and distribution of television programming; Media Networks includes the operation of television and digital networks.

The results presented in Pictures are a yen-translation of the results of Sony Pictures Entertainment Inc. ("SPE"), a U.S.-based operation that aggregates the results of its worldwide subsidiaries on a U.S. dollar basis. Management analyzes the results of SPE in U.S. dollars, so discussion of certain portions of its results is specified as being on "a U.S. dollar basis."

**Sales** increased 26.9% year-on-year (a 21% increase on a U.S. dollar basis) to 262.1 billion yen (2,184 million U.S. dollars). The increase in sales on a U.S. dollar basis was primarily due to significantly higher sales for Motion Pictures, partially offset by the impact of foreign exchange rates. The increase in Motion Pictures sales was primarily driven by higher theatrical revenues, as the current quarter benefitted from the strong worldwide theatrical performances of *Spectre* and *Hotel Transylvania 2*, partially offset by lower home entertainment revenues, as the same quarter of the previous fiscal year benefitted from the home entertainment performances of *22 Jump Street* and *The Equalizer*.

**Operating income** increased 14.1 billion yen year-on-year to 20.4 billion yen (170 million U.S. dollars). This increase was primarily due to the impact of the above-mentioned increase in sales, partially offset by higher theatrical marketing expenses. The increase in operating income also reflects lower overhead expenses as compared to the same quarter of the previous fiscal year, primarily due to a reduction in incentive compensation expense as well as insurance recoveries related to losses incurred from the cyberattack on SPE's network and IT infrastructure in the Fall of 2014.

<sup>\*</sup> The term "Electronics" refers to the sum of the MC, G&NS, IP&S, HE&S and Devices segments.

#### Music

(Billions of yen, millions of U.S. dollars)

#### Third Quarter ended December 31

	2014	2015	Change in yen	2015	
Sales and operating revenue	¥167.5	¥181.2	+8.2%	\$1,510	
Operating income	25.9	27.4	+5.7	228	

The Music segment is comprised of the Recorded Music, Music Publishing and Visual Media and Platform categories. Recorded Music includes the distribution of physical and digital recorded music and revenue derived from artists' live performances; Music Publishing includes the management and licensing of the words and music of songs; Visual Media and Platform includes various service offerings for music and visual products and the production and distribution of animation titles.

The results presented in Music include the yen-translated results of Sony Music Entertainment ("SME"), a U.S.-based operation which aggregates the results of its worldwide subsidiaries on a U.S. dollar basis, the results of Sony Music Entertainment (Japan) Inc., a Japan-based music company which aggregates its results in yen, and the yen-translated consolidated results of Sony/ATV Music Publishing LLC ("Sony/ATV"), a 50% owned U.S.-based joint venture in the music publishing business which aggregates the results of its worldwide subsidiaries on a U.S. dollar basis.

Due to certain changes in Sony's organizational structure, sales and operating revenue and operating income (loss) of the Music segment of the comparable prior period have been reclassified to conform to the current presentation. For details, please see Notes on page 10.

**Sales** increased 8.2% year-on-year (a 4% increase on a constant currency basis) to 181.2 billion yen (1,510 million U.S. dollars) primarily due to the impact of the depreciation of the yen against the U.S. dollar. The increase in sales on a constant currency basis is due to higher Recorded Music sales, reflecting an increase in digital streaming revenue, and higher Visual Media and Platform sales, reflecting the strong performance of a game application for mobile devices. The current quarter includes the record-breaking sales of Adele's new album 25. Other best-selling titles included One Direction's *Made in the A.M.*, Elvis Presley's *If I Can Dream: Elvis Presley with the Royal Philharmonic Orchestra* and Bruce Springsteen's *The Ties That Bind: The River Collection*.

**Operating income** increased 1.5 billion yen year-on-year to 27.4 billion yen (228 million U.S. dollars). This increase was primarily due to the above-mentioned increase in sales in Recorded Music and Visual Media and Platform.

#### Financial Services

(Billions of yen, millions of U.S. dollars)

#### Third Quarter ended December 31

	2014	2015	Change in yen	2015	
Financial services revenue	¥304.9	¥322.0	+5.6%	\$2,684	
Operating income	50.9	52.2	+2.7	435	

The Financial Services segment results include Sony Financial Holdings Inc. ("SFH") and SFH's consolidated subsidiaries such as Sony Life Insurance Co., Ltd. ("Sony Life"), Sony Assurance Inc. and Sony Bank Inc. The results of Sony Life discussed in the Financial Services segment differ from the results that SFH and Sony Life disclose separately on a Japanese statutory basis.

**Financial services revenue** increased 5.6% year-on-year to 322.0 billion yen (2,684 million U.S. dollars) primarily due to an increase in revenue at Sony Life. Revenue at Sony Life increased 5.7% year-on-year to 295.0 billion yen (2,458 million U.S. dollars) mainly due to an increase in insurance premium revenue reflecting a steady increase in policy amount in force.

**Operating income** of 52.2 billion yen (435 million U.S. dollars) was recorded, essentially flat year-on-year. At Sony Life, operating income of 51.6 billion yen (430 million U.S. dollars) was recorded, essentially flat year-on-year, mainly due to the above-mentioned increase in insurance premium revenue, substantially offset by an increase in operating expenses.

#### **Third Quarter ended December 31**

. <u>.</u>	2014	2015	Change in yen	2015	
Sales and operating revenue	¥117.6	¥96.8	-17.7%	\$807	
Operating income (loss)	(12.6)	5.7	-	47	

All Other included costs related to the PC business in the same quarter of the previous fiscal year. Due to certain changes in Sony's organizational structure, sales and operating revenue and operating income (loss) of All Other of the comparable prior period have been reclassified to conform to the current presentation. For details, please see Notes on page 10.

Sales decreased 17.7% year-on-year to 96.8 billion yen (807 million U.S. dollars).

**Operating income** of 5.7 billion yen (47 million U.S. dollars) was recorded, compared to an operating loss of 12.6 billion yen in the same quarter of the previous fiscal year. This significant improvement was primarily due to a decrease in PC exit costs, including restructuring charges and after-sales service expenses, as well as the absence in the current quarter of sales company fixed costs charged to the PC business in the same quarter of the previous fiscal year which were allocated based on the prior year results.

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## Consolidated Results for the Nine Months ended December 31, 2015

For Consolidated Statements of Income and Business Segment Information for the nine months ended December 31, 2015 and 2014, please refer to pages F-3 and F-7 respectively.

**Sales** for the nine months ended December 31, 2015 ("the current nine months") were 6,281.6 billion yen (52,347 million U.S. dollars), essentially flat year-on-year. This was primarily due to the significant increase in sales in the G&NS segment and the impact of foreign exchange rates, substantially offset by the significant decrease in sales in the MC segment.

During the current nine months, the average rates of the yen were 121.7 yen against the U.S. dollar and 134.4 yen against the euro, which were 12.2% lower and 4.4% higher, respectively, as compared with the same period in the previous fiscal year. On a constant currency basis, consolidated sales decreased 4%. For further details about sales on a constant currency basis, see Notes on page 10.

In the MC segment, sales decreased significantly primarily due to a significant decrease in smartphone unit sales resulting from a strategic decision not to pursue scale in order to improve profitability. In the G&NS segment, sales increased significantly primarily due to the contribution of PS4 software sales. In the IP&S segment, sales were essentially flat year-on-year primarily due to an improvement in the product mix of digital cameras reflecting a shift to high value-added models, substantially offset by a decrease in unit sales of digital cameras reflecting a contraction of the market. In the HE&S segment, sales decreased primarily due to decreases in LCD televisions and home audio and video unit sales. In the Devices segment, sales increased mainly due to the impact of foreign exchange rates and an increase in sales of image sensors. In the Pictures segment, sales increased primarily due to the impact of the depreciation of the yen against the U.S. dollar. On a U.S. dollar basis, sales for the Pictures segment decreased primarily due to lower home entertainment and television licensing revenues for Motion Pictures and the impact of foreign exchange rates. In the Music segment, sales increased significantly primarily due to the impact of the depreciation of the yen against the U.S. dollar and higher Recorded Music and Visual Media and Platform sales. In the Financial Services segment, revenue was essentially flat year-on-year primarily due to a deterioration in investment performance in the separate account at Sony Life, substantially offset by an increase in insurance premium revenue at Sony Life.

**Operating income** increased 220.7 billion yen year-on-year to 387.1 billion yen (3,226 million U.S. dollars). This increase was primarily due to the absence of the impairment charge of goodwill of 176.0 billion yen recorded in the MC segment in the same period of the previous fiscal year, the improvement in the operating results of All Other, reflecting a decrease in operating loss of the PC business, as well as the improvements in G&NS, Music,

IP&S and HE&S segment results, partially offset by significant deteriorations in the operating results of the Devices and Pictures segments.

Operating income during the current nine months includes a 30.6 billion yen (255 million U.S. dollar) impairment charge of long-lived assets in the battery business recorded in the Devices segment, a 151 million U.S. dollar (18.1 billion yen) gain on the remeasurement to fair value of SME's 51% equity interest in Orchard Media, Inc. ("The Orchard"), which had previously been accounted for under the equity method, as a result of SME increasing its ownership interest to 100%, recorded in the Music Segment, as well as a gain of 12.3 billion yen (101 million U.S. dollars) from the sale of a part of the logistics business, in connection with the formation of a logistics joint venture, recorded in Corporate and elimination. The operating income in the same period of the previous fiscal year included the above-mentioned 176.0 billion yen impairment charge of goodwill recorded in the MC segment, a gain of 14.8 billion yen recognized on the sale of certain buildings and premises at the Gotenyama Technology Center in Japan, recorded in Corporate and elimination and an 11.2 billion yen write-down of PS Vita and PS TV components recorded in the G&NS segment.

In the MC segment, operating loss decreased significantly year-on-year mainly due to the absence in the current period of the above-mentioned goodwill impairment charge recorded in the same period of the previous fiscal year. In the G&NS segment, operating income increased significantly year-on-year primarily due to the contribution of PS4 software sales. In the IP&S segment, operating income increased significantly year-on-year primarily due to an improvement in the product mix of digital cameras as a result of a shift to high value-added models. In the HE&S segment, operating income increased year-on-year primarily due to cost reductions and an improvement in product mix reflecting a shift to high value-added models. In the Devices segment, operating income decreased significantly mainly due to the recording of an impairment charge in the battery business. In the Pictures segment, operating results deteriorated significantly primarily due to the above-mentioned decrease in Motion Pictures sales. In the Music segment, operating income increased significantly primarily due to the gain recorded on the remeasurement to fair value of SME's 51% equity interest in The Orchard. In the Financial Services segment, operating income was essentially flat year-on-year. This result was primarily due to increases in the provision of policy reserves and the amortization of deferred insurance acquisition costs, both pertaining to variable insurance, driven by the deterioration in investment performance in the separate account at Sony Life, substantially offset by an improvement in investment performance in the general account at Sony Life.

Restructuring charges, net, recorded as operating expenses, amounted to 21.8 billion yen (182 million U.S. dollars) for the current nine months, compared to 33.7 billion yen for the same period of the previous fiscal year.

**Equity in net income of affiliated companies,** recorded within operating income, decreased 0.6 billion yen year-on-year to 3.1 billion yen (26 million U.S. dollars) for the current nine months.

The net effect of **other income and expenses** was income of 17.1 billion yen (142 million U.S. dollars), compared to an expense of 20.1 billion yen in the same period of the previous fiscal year. This was primarily due to an increase in the gain on sales of securities investments.

**Income before income taxes** increased 257.9 billion yen year-on-year to 404.2 billion yen (3,368 million U.S. dollars) for the current nine months.

**Income taxes:** During the current nine months, Sony recorded 119.4 billion yen (994 million U.S. dollars) of income tax expense, resulting in an effective tax rate of 29.5%. This effective tax rate was lower than the Japanese statutory tax rate primarily as a result of profits recorded in the insurance business, which is subject to lower tax rates, coupled with lower income tax expenses due to profits recorded at Sony Corporation and its national tax filing group in Japan, which currently have valuation allowances for deferred tax assets. In the same period of the previous fiscal year, Sony recorded 112.3 billion yen of income tax expense, and Sony's effective tax rate exceeded the Japanese statutory tax rate. This was primarily due to the nondeductible goodwill impairment recorded during the same period of the previous fiscal year.

**Net income attributable to Sony Corporation's stockholders,** which deducts net income attributable to noncontrolling interests, was 236.1 billion yen (1,968 million U.S. dollars) in the current nine months, compared to a loss of 19.2 billion yen in the same period of the previous fiscal year.

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#### **Cash Flows**

For Consolidated Statements of Cash Flows, charts showing Sony's cash flow information for all segments, all segments excluding the Financial Services segment and the Financial Services segment alone, please refer to pages F-5 and F-17.

**Operating Activities:** During the current nine months, there was a net cash inflow of 321.5 billion yen (2,680 million U.S. dollars) from operating activities, a decrease of 61.4 billion yen, or 16.0% year-on-year.

For all segments excluding the Financial Services segment, there was a net cash inflow of 22.6 billion yen (189 million U.S. dollars), a decrease of 89.9 billion yen, or 79.9% year-on-year. This decrease was primarily due to an increase in inventories, compared to a decrease in the same period of the previous fiscal year, partially offset by factors such as a larger increase in notes and accounts payable, trade.

The Financial Services segment had a net cash inflow of 308.2 billion yen (2,569 million U.S. dollars), an increase of 30.0 billion yen, or 10.8% year-on-year. This increase was primarily due to an increase in insurance premium revenue at Sony Life.

**Investing Activities:** During the current nine months, Sony used 669.8 billion yen (5,582 million U.S. dollars) of net cash in investing activities, an increase of 306.0 billion yen, or 84.1% year-on-year.

For all segments excluding the Financial Services segment, there was a net cash outflow of 186.6 billion yen (1,555 million U.S. dollars), an increase of 139.9 billion yen, or 299.8% year-on-year. This increase was primarily due to an increase in the amount of fixed asset purchases, such as semiconductor manufacturing equipment, partially offset by factors such as cash inflow from the sale of certain shares of Olympus Corporation.

The Financial Services segment used 482.1 billion yen (4,018 million U.S. dollars) of net cash, an increase of 165.0 billion yen, or 52.0% year-on-year. This increase was mainly due to a year-on-year increase in payments for investments and advances at Sony Life.

In all segments excluding the Financial Services segment, net cash used in operating and investing activities combined\*<sup>1</sup> for the current nine months was 163.9 billion yen (1,366 million U.S. dollars), a 229.8 billion yen deterioration from cash generated in the same period of the previous fiscal year.

**Financing Activities:** Net cash provided by financing activities during the current nine months was 497.8 billion yen (4,148 million U.S. dollars), compared to a net cash outflow of 184.6 billion yen in the same period of the previous fiscal year.

For all segments excluding the Financial Services segment, there was a 275.3 billion yen (2,294 million U.S. dollars) net cash inflow, compared to a net cash outflow of 281.5 billion yen in the same period of the previous fiscal year. This change was primarily due to the issuance of new stock and convertible bonds in the current nine months.

In the Financial Services segment, financing activities provided 212.0 billion yen (1,767 million U.S. dollars) of net cash, an increase of 122.9 billion yen, or 137.9% year-on-year. This increase was primarily due to a larger increase in short-term borrowings and policyholders' account at Sony Life.

**Total Cash and Cash Equivalents:** Accounting for the above factors and the effect of fluctuations in foreign exchange rates, the total outstanding balance of cash and cash equivalents at December 31, 2015 was 1,090.6 billion yen (9,089 million U.S. dollars). Cash and cash equivalents of all segments excluding the Financial Services segment was 845.0 billion yen (7,042 million U.S. dollars) at December 31, 2015, an increase of 202.0 billion yen, or 31.4% compared with the balance as of December 31, 2014, and an increase of 103.1 billion yen, or 13.9% compared with the balance as of March 31, 2015. Sony believes that it continues to maintain sufficient liquidity through access to a total, translated into yen, of 537.9 billion yen (4,483 million U.S. dollars) of unused committed lines of credit with financial institutions in addition to the cash and cash equivalents balance at December 31, 2015. Within the Financial Services segment, the outstanding balance of cash and cash equivalents was 245.7 billion yen (2,047 million U.S. dollars) at December 31, 2015, a decrease of 44.9 billion yen, or 15.4% compared with the balance as of December 31, 2014, and an increase of 38.1 billion yen, or 18.4% compared with the balance as of March 31, 2015.

\*1 Sony has included the information for cash flow from operating and investing activities combined, excluding the Financial Services segment's activities, as Sony's management frequently monitors this financial measure, and believes this non-U.S. GAAP measurement is important for use in evaluating Sony's ability to generate cash to maintain liquidity and fund debt principal and dividend payments from business activities other than its Financial Services segment. This information is derived from the reconciliations prepared in the Condensed Statements of Cash Flows on page F-17. This information and the separate condensed presentations shown below are not required or prepared in accordance with U.S. GAAP. The Financial Services segment's cash flow is excluded from the measure because SFH, which constitutes a majority of the Financial Services segment, is a separate publicly traded entity in Japan with a significant minority interest and it, as well as its subsidiaries, secure liquidity on their own. This measure may not be comparable to those of other companies. This measure has limitations because it does not represent residual cash flows available for discretionary expenditures principally due to the fact that the measure does not deduct the principal payments required for debt service. Therefore, Sony believes it is important to view this measure as supplemental to its entire statement of cash flows and together with Sony's disclosures regarding investments, available credit facilities and overall liquidity.

A reconciliation of the differences between the Consolidated Statements of Cash Flows reported and cash flows from operating and investing activities combined excluding the Financial Services segment's activities is as follows:

	(Bi	illions of ye	n, r	nillions of	U.S	s. dollars)
	Nine months ended December 31					
		2014		2015		2015
Net cash provided by operating activities reported in the consolidated statements of cash flows	¥	382.9	¥	321.5	\$	2,680
Net cash used in investing activities reported in the consolidated statements of cash flows		(363.8) 19.1	_	(669.8) (348.3)	_	(5,582) (2,902)
Less: Net cash provided by operating activities within the Financial Services segment Less: Net cash used in investing activities within the Financial Services segment Eliminations *2		278.2 (317.1) 7.9		308.2 (482.1) 10.5		2,569 (4,018) 87
Cash flow provided by (used by) operating and investing activities combined excluding the Financial Services segment's activities		¥ 65.9	¥	(163.9)	\$	(1,366)

<sup>\*2</sup> Eliminations primarily consist of intersegment dividend payments.

\* \* \* \* \*

#### **Notes**

#### **Business Segment Realignment**

Sony realigned its business segments from the first quarter of the fiscal year ending March 31, 2016 to reflect modifications to its organizational structure as of April 1, 2015, primarily repositioning certain operations in All Other and the Devices segment. In connection with this realignment, the operations of Sony's disc manufacturing business in Japan, which were included in All Other, are now included in the Music segment and the operations of So-net Corporation and its subsidiaries, which were included in All Other, are now included in the MC segment. Certain operations regarding pre-installed automotive audio products which were included in the Devices segment are now included in the HE&S segment.

In addition, in order to reflect a change as of October 1, 2015 in the Corporate Executive Officer in charge of the medical business, which was previously included in All Other, this business is now included in the IP&S segment from the third quarter of the fiscal year ending March 31, 2016.

In connection with these realignments, the sales and operating income (loss) of each segment in the fiscal year ended March 31, 2015 have been reclassified to conform to the presentation of the fiscal year ending March 31, 2016.

#### Impact of Foreign Exchange Rate Fluctuations on Sales and Operating Income (Loss)

For all segments other than Pictures and Music, the impact of foreign exchange rate fluctuations on sales is calculated by applying the change in the yen's periodic weighted average exchange rates for the three and nine months ended December 31, 2014 from the three and nine months ended December 31, 2015 to the major transactional currencies in which the sales are denominated. The impact of foreign exchange rate fluctuations on operating income (loss) described herein is calculated by subtracting from the impact on sales the impact on cost of sales and selling, general and administrative expenses calculated by applying the same major transactional currencies calculation process to cost of sales and selling, general and administrative expenses as for the impact on sales. Since the worldwide subsidiaries of the Pictures segment and of SME and Sony/ATV in the Music segment are aggregated on a U.S. dollar basis and are translated into yen, the impact of foreign exchange rate fluctuations is calculated by applying the change in the periodic weighted average exchange rates for the three and nine months ended December 31, 2014 from the three and nine months ended December 31, 2015 from U.S. dollar to yen to the U.S. dollar basis operating results. This information is not a substitute for Sony's consolidated financial statements measured in accordance with U.S. GAAP. However, Sony believes that these disclosures provide additional useful analytical information to investors regarding the operating performance of Sony.

\* \* \* \* \*

## Outlook for the Fiscal Year Ending March 31, 2016

The forecast for consolidated results for the fiscal year ending March 31, 2016, as announced on October 29, 2015, remains unchanged, as per the table below.

(Billions of yen) March 31, 2015 January Change from Results March 31, 2015 Results Forecast Sales and operating revenue ¥7,900 ¥8,215.9 -3.8% Operating income 320 68.5 + ¥251.5 bil Income before income taxes 345 39.7 + ¥305.3 bil Net income (loss) attributable to Sony 140 (126.0)+ ¥266.0 bil Corporation's stockholders

Assumed foreign currency exchange rates for the remainder of the fiscal year ending March 31, 2016 are the following.

		(For yo	ur reference)
	Remainder of the current	Remainder of the	he current fiscal year
	fiscal year	at the time of the	he October forecast*
	Consolidated forecast and	Consolidated forecast	Forecasts for each segment
	forecasts for each segment		
1 U.S. dollar	approximately 120 yen	approximately 125 yen	approximately 121 yen
1 Euro	approximately 129 yen	approximately 130 yen	approximately 132 yen

<sup>\*</sup> Due to volatility in foreign exchange rates, the assumed foreign currency exchange rates were revised after the individual segments had already completed their October forecasts. Accordingly, the impact of the difference between the assumed rates and the rates used when the individual segments completed their forecasts were included in the October forecast for All Other.

Restructuring charges are expected to be approximately 35 billion yen for Sony in the fiscal year ending March 31, 2016, compared to 98.0 billion yen recorded in the fiscal year ended March 31, 2015. This amount will be recorded as an operating expense included in the above-mentioned forecast for operating income.

The forecast for each business segment has been revised as follows:

		(Billions of	f yen)	Change - Janu	ary Forecast from
	January	October	March 31, 2015	October	March 31, 2015
	Forecast	Forecast	Results	Forecast	Results
Mobile Communications					
Sales and operating revenue	¥1,140	¥1,190	¥1,410.2	-4.2%	-19.2%
Operating loss	(60)	(60)	(217.6)	-	+¥157.6 bil
Game & Network Services					
Sales and operating revenue	1,520	1,520	1,388.0	-	+9.5%
Operating income	85	80	48.1	+ ¥5.0 bil	+ ¥36.9 bil
Imaging Products & Solutions					_
Sales and operating revenue	710	720	723.9	-1.4%	-1.9%
Operating income	63	58	41.8	+ ¥5.0 bil	+ ¥21.2 bil
Home Entertainment & Sound					
Sales and operating revenue	1,150	1,140	1,238.1	+0.9%	-7.1%
Operating income	38	25	24.1	+¥13.0 bil	+ ¥13.9 bil
Devices					
Sales and operating revenue	940	1,060	927.1	-11.3%	+1.4%
Operating income	39	121	89.0	- ¥82.0 bil	- ¥50.0 bil
Pictures					
Sales and operating revenue	1,000	1,000	878.7	-	+13.8%
Operating income	35	35	58.5	-	- ¥23.5 bil
Music					
Sales and operating revenue	600	550	559.2	+9.1%	+7.3%
Operating income	84	74	60.6	+¥10.0 bil	+ ¥23.4 bil
Financial Services					
Financial services revenue	1,060	1,060	1,083.6	-	-2.2%
Operating income	175	175	193.3	-	- ¥18.3 bil
All Other, Corporate and Elimination					
Operating loss	(139)	(188)	(229.3)	+ ¥49.0 bil	+ ¥90.3bil
Consolidated					
Sales and operating revenue	7,900	7,900	8,215.9	-	-3.8%
Operating income	320	320	68.5	-	+ ¥251.5 bil

#### Mobile Communications

Sales are expected to be lower than the October forecast primarily due to an expected decrease in smartphone unit sales. The forecast for operating loss remains unchanged from the October forecast due to the above-mentioned decrease in sales being offset mainly by higher than originally anticipated selling prices of smartphones and additional cost reductions.

#### Game & Network Services

The forecast for sales remains unchanged from the October forecast. Operating income is expected to be above the October forecast primarily due to an increase in network sales, partially offset by the impact of a change in the launch date of a first-party title.

#### **Imaging Products & Solutions**

Sales are expected to be lower than the October forecast primarily due to lower than expected sales of broadcastand professional-use products. Operating income is expected to be higher than the October forecast primarily due to an improvement in the product mix of digital cameras reflecting a shift to high value-added models, partially offset by the above-mentioned decrease in sales.

#### Home Entertainment & Sound

Sales are expected to be higher than the October forecast primarily due to an upward revision in the annual unit sales forecast for LCD televisions. Operating income is expected to be higher than the October forecast primarily due to the impact of the above-mentioned increase in sales and cost reductions. Included in this forecast is the reversal recorded for certain sales incentive accruals, which were related to the current and prior periods. For further details, see Note 8 on page F-19.

#### Devices

Sales are expected to be lower than the October forecast primarily due to significantly lower than expected sales of image sensors and camera modules, reflecting a decrease in demand for mobile products and lower than expected sales in the battery business. The forecast for operating income is expected to be significantly lower than the October forecast primarily due to the impact of the above-mentioned decrease in sales and the recording of an impairment charge related to long-lived assets in the battery business during the current quarter.

Sony is currently formulating its business plan for all of its business segments for the fiscal year ending March 31, 2017. With regard to the camera module business, there is a possibility that factors such as a decrease in projected future demand, which caused a downward revision in the forecast for the current fiscal year for the business, could continue to have a negative impact on the business going forward. It is therefore possible that the above-described business environment might result in an impairment charge against long-lived assets in the camera module business.

#### Music

Sales are expected to be higher than the October forecast primarily due to higher than expected sales for Recorded Music and Visual Media and Platform. Operating income is expected to be higher than the October forecast due to the impact of the above-mentioned increase in sales.

The forecasts for sales and operating income for the Pictures and Financial Services segments remain unchanged from the October forecast.

The effects of future gains and losses on investments held by the Financial Services segment due to market fluctuations have not been incorporated within the above forecast as it is difficult for Sony to predict market trends in the future. Accordingly, future market fluctuations could further impact the current forecast.

Sony's forecast for capital expenditures and research and development expenses for the current fiscal year, as announced on October 29, 2015, has been changed as per the table below. The forecast for depreciation and amortization remains unchanged.

#### Consolidated

Consolidated		(Billions of	f yen)	Change - J	January Forecast from
	January	October	March 31, 2015	October	March 31, 2015
	Forecast	Forecast	Results	Forecast	Results
Capital expenditures*	¥475	¥510	¥251.0	-6.9 %	+89.2 %
[additions to property, plant and equipment (included above)	395	430	164.8	-8.1	+139.6]
[additions to intangible assets (included above) *	80	80	86.2	-	-7.2]
Depreciation and amortization**	365	365	354.6	-	+2.9
[for property, plant and equipment (included above)	175	175	165.9	-	+5.5]
[for intangible assets (included above)	190	190	188.8	-	+0.7]
Research and development expenses	470	490	464.3	-4.1	+1.2

<sup>\*</sup> Does not include the increase in intangible assets resulting from business acquisitions.

<sup>\*\*</sup> The forecast for depreciation and amortization includes amortization expenses for deferred insurance acquisition costs.

#### **Sony without Financial Services**

		(Billions of	f yen)	Change - J	anuary Forecast
					from
	January	October	March 31, 2015	October	March 31, 2015
	Forecast	Forecast	Results	Forecast	Results
Capital expenditures*	¥466	¥501	¥243.9	-7.0 %	+91.0 %
[additions to property, plant and equipment (included above)	393	428	163.4	-8.2	+140.5]
[additions to intangible assets (included above) *	73	73	80.5	-	-9.3]
Depreciation and amortization	294	294	288.4	-	+1.9
[for property, plant and equipment (included above)	174	174	164.7	-	+5.7]
[for intangible assets (included above)	120	120	123.7	-	-3.0]

<sup>\*</sup> Does not include the increase in intangible assets resulting from business acquisitions.

A 19.0 billion yen investment related to the purchase of semiconductor fabrication facilities, equipment and related assets from Toshiba Corporation is included in the January forecast for capital expenditures. This amount was not included in the October forecast because a definitive agreement was reached in December 2015.

This forecast is based on management's current expectations and is subject to uncertainties and changes in circumstances. Actual results may differ materially from those included in this forecast due to a variety of factors. See "Cautionary Statement" below.

\* \* \* \* \*

## Year-end Dividend for the Fiscal Year Ending March 31, 2016

Sony paid 10 yen per share as an interim dividend, and plans to pay 10 yen per share as the year-end dividend, resulting in a total dividend of 20 yen per share for the fiscal year ending March 31, 2016.

\* \* \* \* \*

#### **Cautionary Statement**

Statements made in this release with respect to Sony's current plans, estimates, strategies and beliefs and other statements that are not historical facts are forward-looking statements about the future performance of Sony. Forward-looking statements include, but are not limited to, those statements using words such as "believe," "expect," "plans," "strategy," "prospects," "forecast," "estimate," "project," "anticipate," "aim," "intend," "seek," "may," "might," "could" or "should," and words of similar meaning in connection with a discussion of future operations, financial performance, events or conditions. From time to time, oral or written forward-looking statements may also be included in other materials released to the public. These statements are based on management's assumptions, judgments and beliefs in light of the information currently available to it. Sony cautions investors that a number of important risks and uncertainties could cause actual results to differ materially from those discussed in the forward-looking statements, and therefore investors should not place undue reliance on them. Investors also should not rely on any obligation of Sony to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Sony disclaims any such obligation. Risks and uncertainties that might affect Sony include, but are not limited to:

- the global economic environment in which Sony operates and the economic conditions in Sony's markets, particularly levels of consumer spending;
- (ii) foreign exchange rates, particularly between the yen and the U.S. dollar, the euro and other currencies in which Sony makes significant sales and incurs production costs, or in which Sony's assets and liabilities are denominated;
- (iii) Sony's ability to continue to design and develop and win acceptance of, as well as achieve sufficient cost reductions for, its products and services, including televisions, game platforms and smartphones, which are offered in highly competitive markets characterized by severe price competition and continual new product and service introductions, rapid development in technology and subjective and changing consumer preferences;
- (iv) Sony's ability and timing to recoup large-scale investments required for technology development and production capacity;
- (v) Sony's ability to implement successful business restructuring and transformation efforts under changing market conditions;
- (vi) Sony's ability to implement successful hardware, software, and content integration strategies for all segments excluding the Financial Services segment, and to develop and implement successful sales and distribution strategies in light of the Internet and other technological developments;
- (vii) Sony's continued ability to devote sufficient resources to research and development and, with respect to capital expenditures, to prioritize investments correctly (particularly in the electronics businesses);
- (viii) Sony's ability to maintain product quality;
- (ix) the effectiveness of Sony's strategies and their execution, including but not limited to the success of Sony's acquisitions, joint ventures and other strategic investments;
- (x) significant volatility and disruption in the global financial markets or a ratings downgrade;
- (xi) Sony's ability to forecast demands, manage timely procurement and control inventories;
- (xii) the outcome of pending and/or future legal and/or regulatory proceedings;
- (xiii) shifts in customer demand for financial services such as life insurance and Sony's ability to conduct successful asset liability management in the Financial Services segment;
- (xiv) the impact of unfavorable conditions or developments (including market fluctuations or volatility) in the Japanese equity markets on the revenue and operating income of the Financial Services segment;
- (xv) Sony's ability to anticipate and manage cybersecurity risk, including the risk of unauthorized access to Sony's business information, potential business disruptions or financial losses; and
- (xvi) risks related to catastrophic disasters or similar events.

Risks and uncertainties also include the impact of any future events with material adverse impact.

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IR home page: http://www.sony.net/IR/

Presentation slides: http://www.sony.net/SonyInfo/IR/financial/fr/15q3\_sonypre.pdf

## Consolidated Financial Statements Consolidated Balance Sheets

Consolidated Balance Sheets				***** C		CXX G 1 11 \		
ASSETS		March 31 2015		Aillions of yen, m December 31 2015	(	s of U.S. dollars) Change from arch 31, 2015	]	December 31 2015
Current assets:	_	2013		2012		aren 31, 2013	_	2012
Cash and cash equivalents	¥	949,413	¥	1,090,637	¥	+141,224	\$	9,089
Marketable securities	-	936,731	-	957,809	•	+21,078	*	7,982
Notes and accounts receivable, trade		986,500		1,318,825		+332,325		10,990
Allowance for doubtful accounts and sales returns		(86,598)		(107,848)		-21,250		(899)
Inventories		665,432		741,727		+76,295		6,181
Other receivables		231,947		255,882		+23,935		2,132
Deferred income taxes		47,788		52,061		+4,273		434
Prepaid expenses and other current assets		466,688		531,525		+64,837		4,429
Total current assets		4,197,901	-	4,840,618		+642,717		40,338
Film costs		305,232		357,635		+52,403		2,980
Investments and advances:				,				,
Affiliated companies		171,063		167,334		-3,729		1,394
Securities investments and other		8,360,290		8,806,908		+446,618		73,391
Securities investments and other		8,531,353		8,974,242		+442,889	_	74,785
Property, plant and equipment:		3,223,222		0,5 / 1,2 12		,		7 1,7 00
Land		123,629		122,619		-1,010		1,022
Buildings		679,125		653,706		-25,419		1,022 5,448
Machinery and equipment		1,764,241		1,809,552		-25,419 +45,311		,
		, ,				•		15,079 711
Construction in progress		35,786 2,602,781		85,357 2,671,234		+49,571 +68,453	_	22,260
Loss Assumulated depression				1,847,339				15,394
Less-Accumulated depreciation	_	1,863,496 739,285		823,895		-16,157 +84,610	_	6,866
Other eccetor		139,263		023,093		+64,010		0,000
Other assets:		(42.261		(21 000		10.271		5 3/5
Intangibles, net		642,361		631,990		-10,371		5,267
Goodwill		561,255		612,614		+51,359		5,105
Deferred insurance acquisition costs		520,571		538,981		+18,410		4,492
Deferred income taxes		89,637		78,567		-11,070		655
Other	_	246,736	-	248,181		+1,445	_	2,068
Total assets	¥	2,060,560 15,834,331	¥	2,110,333 17,106,723	¥	+49,773	\$	17,587
	<u> </u>	13,634,331	<u> </u>	17,100,723	- <del>-</del>	11,272,372	φ	142,330
LIABILITIES AND EQUITY								
Current liabilities:								
Short-term borrowings	¥	62,008	¥	211,280	¥	+149,272	\$	1,761
Current portion of long-term debt		159,517		154,300		-5,217		1,286
Notes and accounts payable, trade		622,215		703,912		+81,697		5,866
Accounts payable, other and accrued expenses		1,374,099		1,463,292		+89,193		12,194
Accrued income and other taxes		98,414		147,656		+49,242		1,230
Deposits from customers in the banking business		1,872,965		1,861,127		-11,838		15,509
Other		556,372		555,566		-806	_	4,630
Total current liabilities		4,745,590		5,097,133		+351,543		42,476
Long-term debt		712,087		734,265		+22,178		6,119
Accrued pension and severance costs		298,753		294,574		-4,179		2,455
Deferred income taxes		445,876		437,146		-8,730		3,643
Future insurance policy benefits and other		4,122,372		4,388,208		+265,836		36,568
Policyholders' account in the life insurance business		2,259,514		2,413,031		+153,517		20,109
Other	_	316,422		313,183		-3,239	_	2,610
Total liabilities		12,900,614		13,677,540		+776,926		113,980
Redeemable noncontrolling interest		5,248		7,035		+1,787		59
Equity:								
Sony Corporation's stockholders' equity:								
Common stock		707,038		858,768		+151,730		7,156
Additional paid-in capital		1,185,777		1,324,964		+139,187		11,041
Retained earnings		813,765		1,037,280		+223,515		8,644
Accumulated other comprehensive income		(385,283)		(437,250)		-51,967		(3,643)
Treasury stock, at cost		(4,220)		(4,244)		-24		(35)
		2,317,077		2,779,518		+462,441		23,163
Noncontrolling interests	_	611,392		642,630		+31,238	_	5,354
Total equity		2,928,469		3,422,148		+493,679	_	28,517
Total liabilities and equity	¥	15,834,331	¥	17,106,723	¥	+1,272,392	\$	142,556

#### **Consolidated Statements of Income**

(Millions of yen, millions of U.S. dollars, except per share amounts)

		(Millions o	-		S. dollars, except per share	amounts)
		2014	1	2015	Change from 2014	2015
C-1	_	2014		2015	Change from 2014	2015
Sales and operating revenue:	v	2 220 405	v	2 220 774	ф	10.656
Net sales Financial services revenue	¥	2,239,485 303,211	¥	2,238,674	\$	18,656
Other operating revenue		24,053		320,368 21,770		2,670 181
Other operating revenue	_	2,566,749		2,580,812	+0.5 %	21,507
		2,300,749		2,500,012	10.5 70	21,507
Costs and expenses:						
Cost of sales		1,659,261		1,623,410		13,528
Selling, general and administrative		473,282		461,418		3,845
Financial services expenses		251,375		267,365		2,228
Other operating expense, net	_	608		28,253	-0.2	236
		2,384,526		2,380,446	-0.2	19,837
Equity in net income (loss) of affiliated companies		(128)		1,779	-	15
Operating income		182,095		202,145	+11.0	1,685
Other income:						
Interest and dividends		3,408		2,739		23
Gain on sale of securities investments, net		1,042		219		2
Other		10		355	_	3
		4,460		3,313	-25.7	28
Other expenses:						
Interest		5,942		8,346		70
Foreign exchange loss, net		10,607		1,954		16
Other		2,178		1,878	_	16
		18,727		12,178	-35.0	102
Income before income taxes		167,828		193,280	+15.2	1,611
Income taxes		56,162		55,676		464
Net income		111,666		137,604	+23.2	1,147
Less - Net income attributable to noncontrolling interests		21,695		17,470		146
Net income attributable to Sony Corporation's						
stockholders	<u>¥</u>	89,971	<u> </u>	120,134	+33.5 % \$	1,001
Per share data:						
Net income attributable to Sony Corporation's						
stockholders	v	70.12	v	05.25	.21.0.0/ ф	0.70
— Basic	¥	78.12	¥	95.25	+21.9 % \$	0.79
— Diluted		76.96		93.33	+21.3	0.78
Consolidated Statements of Comprehensive Income						
Consolidated Statements of Comprehensive income			(M	illions of ven	millions of U.S. dollars)	
					ended December 31	
		2014		2015	Change from 2014	2015
Net income	¥	111,666	¥	137,604	+23.2 % \$	1,147
	+	111,000	_	137,004	+23.2 /0 <b>\$</b>	1,147
Other comprehensive income, net of tax – Unrealized gains on securities		34,324		23,002		192
Unrealized gains on securities  Unrealized gains on derivative instruments		34,324		3,855		32
Pension liability adjustment		(752)		3,855 459		32 4
Foreign currency translation adjustments		75,051		(10,338)		(87)
	_					` ′
Total comprehensive income		220,289		154,582	-29.8	1,288
Less - Comprehensive income attributable		22.75 :		20. 454		450
to noncontrolling interests	_	33,754		20,676	_	172
Comprehensive income attributable			_		_	
to Sony Corporation's stockholders	¥	186,535	<u>¥</u>	133,906	-28.2 % \$	1,116

#### **Consolidated Statements of Income**

(Millions of yen, millions of U.S. dollars, except per share amounts)

		(Millions of	-		S. dollars, except per sha	are a	mounts)
		2014	1	Nine months e	Change from 2014		2015
Sales and operating revenue:		2014		2015	Change Holli 2014		2015
Net sales	¥	5,385,450	¥	5,405,599		\$	45,047
Financial services revenue	т	817,153	т	807,092		φ	6,726
Other operating revenue		75,565		68,920			574
other operating revenue		6,278,168		6,281,611	+0.1 %		52,347
		0,270,100		0,201,011	1011 /0		02,017
Costs and expenses:							
Cost of sales		3,978,983		3,985,905			33,216
Selling, general and administrative		1,302,932		1,258,448			10,487
Financial services expenses		673,884		666,479			5,554
Other operating (income) expense, net		159,750		(13,146)	_		(110)
		6,115,549		5,897,686	-3.6		49,147
Equity in net income of affiliated companies		3,702		3,145	-15.0		26
Operating income		166,321		387,070	+132.7		3,226
Other income:							
Interest and dividends		9,160		9,055			75
Gain on sale of securities investments, net		8,628		51,796			432
Other		2,092		1,541			13
		19,880		62,392	+213.8		520
Other expenses							
Other expenses: Interest		18,401		19,321			161
Foreign exchange loss, net		15,175		20,302			169
Other		6,375		5,655			48
Other	_	39,951		45,278	+13.3		378
Income before income taxes		146,250		404,184	+176.4		3,368
Income taxes				,	+170.4		3,308 994
		112,286		119,354	<b>-</b> 720 ć		
Net income		33,964		284,830	+738.6		2,374
Less - Net income attributable to noncontrolling interests		53,154		48,702	_		406
Net income (loss) attributable to Sony Corporation's stockholders	¥	(19,190)	¥	236,128	- %	\$	1,968
					_		
Per share data:  Net income (loss) attributable to Sony Corporation's							
stockholders	v	(17.50)	v	101.00	0/	φ	1.00
— Basic	¥	(17.50)	¥	191.98	- %	\$	1.60
— Diluted		(17.50)		189.17	_		1.58
Consolidated Statements of Comprehensive Income							
			(M	Iillions of yen, i	millions of U.S. dollars)		
			1	Nine months e	ended December 31		
		2014		2015	Change from 2014		2015
Net income	¥	33,964	¥	284,830	+738.6 %	\$	2,374
Other comprehensive income, net of tax -							
Unrealized gains (losses) on securities		49,390		(34,864)			(290)
Unrealized gains on derivative instruments		_		2,114			18
Pension liability adjustment		(2)		1,366			11
Foreign currency translation adjustments		105,768		(22,239)			(185)
Total comprehensive income	_	189,120		231,207	+22.3		1,928
Less - Comprehensive income attributable							
to noncontrolling interests		72,136		47,046			393
		, 2,130		.,,040			
Comprehensive income attributable	У	116 004	¥	19/1/1/1	157 4 0/	¢	1 525
to Sony Corporation's stockholders	<u> </u>	116,984		184,161	+57.4 %	Ψ	1,535

#### Supplemental equity and comprehensive income information

(Millions of yen, millions of U.S. dollars)

Corporation's Noncontrolling Total equity

	-	y Corporation's cholders' equity	N	oncontrolling interests		Total equity
Balance at March 31, 2014	¥	2,258,137	¥	525,004	¥	2,783,141
Exercise of stock acquisition rights		703		_		703
Conversion of zero coupon convertible bonds		107,660		_		107,660
Stock based compensation		845		_		845
Comprehensive income:						
Net income (loss)		(19,190)		53,154		33,964
Other comprehensive income, net of tax –						
Unrealized gains on securities		33,778		15,612		49,390
Pension liability adjustment		44		(46)		(2)
Foreign currency translation adjustments		102,352		3,416		105,768
Total comprehensive income		116,984		72,136		189,120
Dividends declared		_		(13,075)		(13,075)
Transactions with noncontrolling interests shareholders and other		(2,951)		8,713		5,762
Balance at December 31, 2014	¥	2,481,378	¥	592,778	¥	3,074,156
Balance at March 31, 2015	¥	2,317,077	¥	611,392	¥	2,928,469
Issuance of new shares		301,708		· <u>-</u>		301,708
Exercise of stock acquisition rights		1,752		_		1,752
Stock based compensation		977		_		977
Comprehensive income:						
Net income		236,128		48,702		284,830
Other comprehensive income, net of tax –						
Unrealized losses on securities		(33,853)		(1,011)		(34,864)
Unrealized gains on derivative instruments		2,114		_		2,114
Pension liability adjustment		1,361		5		1,366
Foreign currency translation adjustments		(21,589)		(650)		(22,239)
Total comprehensive income		184,161		47,046		231,207
Dividends declared		(12,612)		(19,947)		(32,559)
Transactions with noncontrolling interests shareholders and other		(13,545)		4,139		(9,406)
Balance at December 31, 2015	¥	2,779,518	¥	642,630	¥	3,422,148

On July 21, 2015, Sony issued 87,200,000 new shares of common stock by way of a Japanese public offering and an international offering. In addition, on August 18, 2015, Sony issued 4,800,000 new shares of common stock by way of third-party allotment in connection with secondary offering of shares to cover over-allotments.

	-	Corporation's nolders' equity	controlling nterests	Total equity
Balance at March 31, 2015	\$	19,310	\$ 5,095	\$ 24,405
Issuance of new shares		2,514	_	2,514
Exercise of stock acquisition rights		15	_	15
Stock based compensation		8	_	8
Comprehensive income:				
Net income		1,968	406	2,374
Other comprehensive income, net of tax –				
Unrealized losses on securities		(282)	(8)	(290)
Unrealized gains on derivative instruments		18	_	18
Pension liability adjustment		11	0	11
Foreign currency translation adjustments		(180)	(5)	(185)
Total comprehensive income		1,535	393	1,928
Dividends declared		(106)	(166)	(272)
Transactions with noncontrolling interests shareholders and other		(113)	32	(81)
Balance at December 31, 2015	\$	23,163	\$ 5,354	\$ 28,517

		of yen, millions of U.S	
		onths ended Decem	
	2014	2015	2015
Cash flows from operating activities:			
Net income	¥ 33,964	¥ 284,830	\$ 2,374
Adjustments to reconcile net income to net cash			
provided by operating activities:			
Depreciation and amortization, including amortization of deferred			
insurance acquisition costs	251,080	275,130	2,293
Amortization of film costs	190,892	200,643	1,672
Accrual for pension and severance costs, less payments	(7,694)	(6,667)	(56)
Other operating (income) expense, net	159,750	(13,146)	(110)
Gain on sale or devaluation of securities investments, net	(8,193)	(51,546)	(430)
Gain on revaluation of marketable securities held in the financial			
services business for trading purposes, net	(88,299)	(4,347)	(36)
(Gain) loss on revaluation or impairment of securities investments held	, , ,	( )- /	( /
in the financial services business, net	(2,363)	2,586	22
Deferred income taxes	16,585	12,543	105
Equity in net income of affiliated companies, net of dividends	1,633	3,816	32
Changes in assets and liabilities:	1,033	3,010	32
Increase in notes and accounts receivable, trade	(318,401)	(310,954)	(2.501)
·		` ' '	(2,591)
(Increase) decrease in inventories	20,366	(91,742)	(765)
Increase in film costs	(205,190)	(252,998)	(2,108)
Increase in notes and accounts payable, trade	34,943	85,718	714
Increase in accrued income and other taxes	46,113	43,932	366
Increase in future insurance policy benefits and other	355,114	312,040	2,600
Increase in deferred insurance acquisition costs	(58,352)	(67,354)	(561)
Increase in marketable securities held in the financial services			
business for trading purposes	(40,051)	(69,941)	(583)
Increase in other current assets	(33,385)	(57,444)	(479)
Increase in other current liabilities	124,037	9,931	83
Other	(89,617)	16,481	138
Net cash provided by operating activities	382,932	321,511	2,680
7 1 8	, , , , , , , , , , , , , , , , , , , ,	-	
Cash flows from investing activities:			
Payments for purchases of fixed assets	(145,813)	(254,272)	(2,119)
Proceeds from sales of fixed assets	31,631	18,369	153
Payments for investments and advances by financial services business	•	(942,226)	
· · · · · · · · · · · · · · · · · · ·	(678,116)	(942,220)	(7,852)
Payments for investments and advances	(12.051)	(10.504)	(155)
(other than financial services business)	(13,951)	(18,784)	(157)
Proceeds from sales or return of investments and collections of advances			
by financial services business	417,799	465,525	3,879
Proceeds from sales or return of investments and collections of advances			
(other than financial services business)	37,096	79,754	665
Proceeds from sales of businesses	_	17,790	148
Other	(12,436)	(35,958)	(299)
Net cash used in investing activities	(363,790)	(669,802)	(5,582)
Cash flows from financing activities:			
Proceeds from issuance of long-term debt	15,203	18,772	156
Payments of long-term debt	(243,652)	(137,743)	(1,148)
Increase in short-term borrowings, net	43,353	151,485	1,262
Increase in deposits from customers in the financial services	,	,	,
business, net	30,605	91,113	759
Proceeds from issuance of convertible bonds	_	120,000	1,000
Proceeds from issuance of new shares	_	301,708	2,514
Dividends paid	(13,106)	(12,766)	
		` ' '	(106)
Other	(16,978)	(34,819)	(289)
Net cash provided by (used in) financing activities	(184,575)	497,750	4,148
Effect of exchange rate changes on each and each equivalents	52 465	(9.225)	(60)
Effect of exchange rate changes on cash and cash equivalents	52,465	(8,235)	(69)
Net increase (decrease) in cash and cash equivalents	(112,968)	141,224	1,177
Cash and cash equivalents at beginning of the fiscal year	1,046,466	949,413	7,912
1 0000 0000 0000	,,	,	<i>y-</i>
Cash and cash equivalents at end of the period	¥ 933,498	¥ 1,090,637	\$ 9,089
			·

Corporate and elimination

Consolidated total

(Millions of yen, millions of U.S. dollars)

	(Millions of yen, millions of U.S. dollars)  Three months ended December 31									
les and operating revenue		2014		2015	Change		2015			
Mobile Communications										
Customers	¥	450,600	¥	382,262	-15.2 %	\$	3,18			
Intersegment		258		2,252			18			
Total		450,858		384,514	-14.7		3,20			
Game & Network Services										
Customers		499,242		565,220	+13.2		4,71			
Intersegment		32,295		21,868			18			
Total		531,537		587,088	+10.5		4,89			
Imaging Products & Solutions										
Customers		201,319		190,112	-5.6		1,58			
Intersegment		612		1,778			1			
Total		201,931		191,890	-5.0		1,59			
Home Entertainment & Sound										
Customers		419,682		400,564	-4.6		3,33			
Intersegment		565		1,428			1			
Total		420,247		401,992	-4.3		3,35			
Devices										
Customers		224,756		207,867	-7.5		1,73			
Intersegment		61,188		42,008			35			
Total		285,944		249,875	-12.6		2,08			
Pictures										
Customers		206,470		259,800	+25.8		2,16			
Intersegment		110		2,319			1			
Total		206,580		262,119	+26.9		2,18			
Music										
Customers		162,810		176,954	+8.7		1,47			
Intersegment		4,715		4,280			3			
Total		167,525		181,234	+8.2		1,51			
Financial Services										
Customers		303,211		320,368	+5.7		2,67			
Intersegment		1,715		1,675			1			
Total		304,926		322,043	+5.6		2,68			
All Other										
Customers		91,598		71,564	-21.9		59			
Intersegment		25,997		25,234			21			
Total		117,595	·	96,798	-17.7		80			

Game & Network Services ("G&NS") intersegment amounts primarily consist of transactions with All Other.

Devices intersegment amounts primarily consist of transactions with the Mobile Communications ("MC") segment, the G&NS segment and the Imaging Products & Solutions ("IP&S") segment.

(120,394)

2,566,749

All Other intersegment amounts primarily consist of transactions with the Pictures segment, the Music segment and the G&NS segment. Corporate and elimination includes certain brand and patent royalty income.

(Millions of yen, millions of U.S. dollars)

(96,741)

2,580,812

(805)

		Three months ended December 31								
Operating income (loss)		2014		2015	Change		2015			
Mobile Communications	¥	10,356	¥	24,148	+133.2 %	\$	201			
Game & Network Services		27,608		40,168	+45.5		335			
Imaging Products & Solutions		19,660		23,688	+20.5		197			
Home Entertainment & Sound		25,993		31,151	+19.8		260			
Devices		53,833		(11,672)	_		<b>(97)</b>			
Pictures		6,219		20,358	+227.4		170			
Music		25,923		27,407	+5.7		228			
Financial Services		50,850		52,220	+2.7		435			
All Other		(12,576)		5,689	_		47			
Total		207,866		213,157	+2.5		1,776			
Corporate and elimination		(25,771)		(11,012)	_		(91)			
Consolidated total	¥	182.095	¥	202,145	+11.0 %	\$	1.685			

The 2014 segment disclosure above has been reclassified to reflect the change in the business segment classification discussed in Note 5. Operating income (loss) is sales and operating revenue less costs and expenses, and includes equity in net income (loss) of affiliated companies. Corporate and elimination includes headquarters restructuring costs, restructuring costs related to the reduction in scale of sales companies following the decision to exit from the PC business, and certain other corporate expenses, including the amortization of certain intellectual property assets such as the cross-licensing of intangible assets acquired from Ericsson at the time of the Sony Mobile Communications acquisition, which are not allocated to segments.

Within the Home Entertainment & Sound ("HE&S") segment, the operating income of Televisions, which primarily consists of LCD televisions, for the three months ended December 31, 2014 and 2015 was 9,256 million yen and 15,853 million yen, respectively. The operating income of Televisions excludes restructuring charges which are included in the overall segment results and are not allocated to product categories.

	`	Nine months ended December 31								
lles and operating revenue	2014	2015	Change	2015						
Mobile Communications										
Customers	¥ 1,114,554	¥ 940,077	-15.7 %	\$ 7,834						
Intersegment	750	4,186		35						
Total	1,115,304	944,263	-15.3	7,869						
Game & Network Services										
Customers	1,016,364	1,172,200	+15.3	9,768						
Intersegment	82,182	64,159		535						
Total	1,098,546	1,236,359	+12.5	10,303						
Imaging Products & Solutions										
Customers	543,996	545,948	+0.4	4,550						
Intersegment	2,534	4,860		40						
Total	546,530	550,808	+0.8	4,590						
Home Entertainment & Sound		,		ŕ						
Customers	1,001,595	941,252	-6.0	7,844						
Intersegment	2,054	2,954		24						
Total	1,003,649	944,206	-5.9	7,868						
Devices		,		,						
Customers	535,337	604,853	+13.0	5,040						
Intersegment	167,107	141,022		1,176						
Total	702,444	745,875	+6.2	6,216						
Pictures		,		,						
Customers	583,043	614,806	+5.4	5,123						
Intersegment	490	2,604		22						
Total	583,533	617,410	+5.8	5,145						
Music		,		ŕ						
Customers	394,387	439,013	+11.3	3,658						
Intersegment	13,794	11,083		93						
Total	408,181	450,096	+10.3	3,751						
Financial Services		,		,						
Customers	817,153	807,092	-1.2	6,726						
Intersegment	4,316	5,069		42						
Total	821,469	812,161	-1.1	6,768						
All Other	,	,		,						
Customers	237,903	191,583	-19.5	1,597						
Intersegment	67,750	67,479		562						
Total	305,653	259,062	-15.2	2,159						
Corporate and elimination	(307,141)	(278,629)	_	(2,322)						
Consolidated total	¥ 6,278,168	¥ 6,281,611	+0.1 %	\$ 52,347						

The G&NS intersegment amounts primarily consist of transactions with All Other.

Devices intersegment amounts primarily consist of transactions with the MC segment, the G&NS segment and the IP&S segment.

All Other intersegment amounts primarily consist of transactions with the Pictures segment, the Music segment and the G&NS segment. Corporate and elimination includes certain brand and patent royalty income.

(Millions of yen, millions of U.S. dollars)

	Nine months ended December 31									
Operating income (loss)		2014		2015	Change		2015			
Mobile Communications	¥	(161,841)	¥	(19,377)	- %	\$	(161)			
Game & Network Services		53,717		83,547	+55.5		696			
Imaging Products & Solutions		51,379		65,678	+27.8		547			
Home Entertainment & Sound		43,892		57,837	+31.8		482			
Devices		93,668		51,360	-45.2		428			
Pictures		13,009		(13,795)	_		(115)			
Music		49,720		73,747	+48.3		615			
Financial Services		142,308		139,367	-2.1		1,161			
All Other		(46,523)		6,320	_		53			
Total		239,329		444,684	+85.8		3,706			
Corporate and elimination		(73,008)		(57,614)	_		(480)			
Consolidated total	¥	166,321	¥	387,070	+132.7 %	\$	3,226			

The 2014 segment disclosure above has been reclassified to reflect the change in the business segment classification discussed in Note 5. Operating income (loss) is sales and operating revenue less costs and expenses, and includes equity in net income (loss) of affiliated companies. Corporate and elimination includes headquarters restructuring costs, restructuring costs related to the reduction in scale of sales companies following the decision to exit from the PC business, and certain other corporate expenses, including the amortization of certain intellectual property assets such as the cross-licensing of intangible assets acquired from Ericsson at the time of the Sony Mobile Communications acquisition, which are not allocated to segments.

Within the HE&S segment, the operating income of Televisions, which primarily consists of LCD televisions, for the nine months ended December 31, 2014 and 2015 was 22,094 million yen and 32,561 million yen, respectively. The operating income of Televisions excludes restructuring charges which are included in the overall segment results and are not allocated to product categories.

	Three months ended December 31								
ales and operating revenue (to external customers)		2014		2015	Change		2015		
Mobile Communications	¥	450,600	¥	382,262	-15.2 %	\$	3,186		
Game & Network Services									
Hardware		321,744		326,589	+1.5		2,722		
Network		102,025		152,067	+49.0		1,267		
Other		75,473		86,564	+14.7		721		
Total		499,242		565,220	+13.2		4,710		
Imaging Products & Solutions									
Digital Imaging Products		126,361		119,397	-5.5		99		
Professional Solutions		70,658		64,943	-8.1		54		
Other		4,300		5,772	+34.2		4		
Total		201,319		190,112	-5.6	·	1,58		
Home Entertainment & Sound									
Televisions		280,572		278,470	-0.7		2,32		
Audio and Video		138,013		121,975	-11.6		1,01		
Other		1,097		119	-89.2				
Total		419,682		400,564	-4.6		3,33		
Devices									
Semiconductors		162,884		155,881	-4.3		1,29		
Components		59,415		49,040	-17.5		40		
Other		2,457		2,946	+19.9		2		
Total		224,756		207,867	-7.5		1,73		
Pictures									
Motion Pictures		100,723		149,140	+48.1		1,24		
Television Productions		51,831		54,863	+5.8		45		
Media Networks		53,916		55,797	+3.5		46		
Total		206,470		259,800	+25.8		2,16		
Music									
Recorded Music		122,211		131,637	+7.7		1,09		
Music Publishing		16,675		16,721	+0.3		13		
Visual Media and Platform		23,924		28,596	+19.5		23		
Total		162,810		176,954	+8.7		1,47		
Financial Services		303,211		320,368	+5.7		2,67		
All Other		91,598		71,564	-21.9		59		
Corporate		7,061		6,101	-13.6		5		
Consolidated total	¥	2,566,749	¥	2,580,812	+0.5 %	\$	21,50		

The above table includes a breakdown of sales and operating revenue to external customers for certain segments shown in the Business Segment Information on page F-6. Sony management views each segment as a single operating segment. However, Sony believes that the breakdown of sales and operating revenue to external customers for the segments in this table is useful to investors in understanding sales by product category.

Sony has realigned its product category configuration from the first and third quarters of the fiscal year ending March 31, 2016. In connection with the realignment, all prior period sales amounts by product category in the table above have been reclassified to conform to the current presentation.

In the G&NS segment, Hardware includes home and portable game consoles; Network includes network services relating to game, video, and music content provided by Sony Network Entertainment International LLC; Other includes packaged software and peripheral devices. In the IP&S segment, Digital Imaging Products includes compact digital cameras, interchangeable single-lens cameras and video cameras; Professional Solutions includes broadcast- and professional-use products; Other includes operating revenues and flow cytometers. In the HE&S segment, Televisions includes LCD televisions; Audio and Video includes Blu-ray disc players and recorders, home audio, headphones, and memory-based portable audio devices. In the Devices segment, Semiconductors includes image sensors and camera modules; Components includes batteries and recording media. In the Pictures segment, Motion Pictures includes the production, acquisition and distribution of motion pictures; Television Productions includes the production, acquisition and distribution of television programming; Media Networks includes the operation of television and digital networks. In the Music segment, Recorded Music includes the distribution of physical and digital recorded music and revenue derived from artists' live performances; Music Publishing includes the management and licensing of the words and music of songs; Visual Media and Platform includes various service offerings for music and visual products and the production and distribution of animation titles.

			Nine	months ended I	December 31	
ales and operating revenue (to external customers)		2014		2015	Change	 2015
Mobile Communications	¥	1,114,554	¥	940,077	-15.7 %	\$ 7,83
Game & Network Services						
Hardware		619,306		624,488	+0.8	5,20
Network		242,401		369,402	+52.4	3,07
Other		154,657		178,310	+15.3	1,48
Total		1,016,364		1,172,200	+15.3	9,76
Imaging Products & Solutions						
Digital Imaging Products		342,061		339,397	-0.8	2,82
Professional Solutions		191,196		189,474	-0.9	1,57
Other		10,739		17,077	+59.0	 14
Total		543,996		545,948	+0.4	4,55
Home Entertainment & Sound						
Televisions		685,303		650,398	-5.1	5,42
Audio and Video		314,450		288,448	-8.3	2,40
Other		1,842		2,406	+30.6	 2
Total		1,001,595		941,252	-6.0	7,84
Devices						
Semiconductors		365,927		445,806	+21.8	3,71
Components		163,741		151,411	-7.5	1,26
Other		5,669		7,636	+34.7	 (
Total		535,337		604,853	+13.0	5,04
Pictures						
Motion Pictures		302,688		298,467	-1.4	2,48
Television Productions		138,452		148,171	+7.0	1,23
Media Networks		141,903		168,168	+18.5	 1,40
Total		583,043		614,806	+5.4	5,12
Music						
Recorded Music		282,035		311,532	+10.5	2,59
Music Publishing		49,329		52,263	+5.9	43
Visual Media and Platform		63,023		75,218	+19.4	 62
Total		394,387		439,013	+11.3	3,65
Financial Services		817,153		807,092	-1.2	6,72
All Other		237,903		191,583	-19.5	1,59
Corporate		33,836		24,787	-26.7	 20
Consolidated total	¥	6,278,168	¥	6,281,611	+0.1 %	\$ 52,34

The above table includes a breakdown of sales and operating revenue to external customers for certain segments shown in the Business Segment Information on page F-7. Sony management views each segment as a single operating segment. However, Sony believes that the breakdown of sales and operating revenue to external customers for the segments in this table is useful to investors in understanding sales by product category.

Sony has realigned its product category configuration from the first and third quarters of the fiscal year ending March 31, 2016. In connection with the realignment, all prior period sales amounts by product category in the table above have been reclassified to conform to the current presentation.

In the G&NS segment, Hardware includes home and portable game consoles; Network includes network services relating to game, video, and music content provided by Sony Network Entertainment International LLC; Other includes packaged software and peripheral devices. In the IP&S segment, Digital Imaging Products includes compact digital cameras, interchangeable single-lens cameras and video cameras; Professional Solutions includes broadcast- and professional-use products; Other includes operating revenues and flow cytometers. In the HE&S segment, Televisions includes LCD televisions; Audio and Video includes Blu-ray disc players and recorders, home audio, headphones, and memory-based portable audio devices. In the Devices segment, Semiconductors includes image sensors and camera modules; Components includes batteries and recording media. In the Pictures segment, Motion Pictures includes the production, acquisition and distribution of motion pictures; Television Productions includes the production, acquisition and distribution of television programming; Media Networks includes the operation of television and digital networks. In the Music segment, Recorded Music includes the distribution of physical and digital recorded music and revenue derived from artists' live performances; Music Publishing includes the management and licensing of the words and music of songs; Visual Media and Platform includes various service offerings for music and visual products and the production and distribution of animation titles.

(Millions of yen, millions of U.S. dollars)

(infinitions of Jen, infinitions of Clot dollars)									
Three months ended December 31									
2014			2015	Change	2015				
¥	6,072	¥	6,049	-0.4 % \$	50				
	4,740		5,603	+18.2	47				
	7,449		6,757	-9.3	56				
	6,356		5,428	-14.6	45				
	21,967		27,836	+26.7	232				
	5,241		5,922	+13.0	49				
	3,652		4,650	+27.3	39				
	13,770		16,005	+16.2	133				
	2,414		4,564	+89.1	39				
	71,661		82,814	+15.6	690				
	12,672		8,261	-34.8	69				
¥	84,333	¥	91,075	+8.0 % \$	759				
	¥ ¥	2014 ¥ 6,072 4,740 7,449 6,356 21,967 5,241 3,652 13,770 2,414 71,661 12,672	¥ 6,072 4,740 7,449 6,356 21,967 5,241 3,652 13,770 2,414 71,661 12,672	Three months end 2014  2015  Y 6,072 4,740 5,603 7,449 6,757 6,356 5,428 21,967 27,836 5,241 5,922 3,652 4,650 13,770 16,005 2,414 4,564 71,661 82,814 12,672 8,261	Three months ended December 31  2014  2015  Change  4,740 5,603 +18.2  7,449 6,757 -9.3 6,356 5,428 -14.6 21,967 27,836 +26.7 5,241 5,922 +13.0 3,652 4,650 +27.3 13,770 16,005 +16.2 2,414 4,564 +89.1 71,661 82,814 +15.6 12,672 8,261 -34.8				

	Three months ended December 31, 2014									
Restructuring charges and associated depreciation	res	Total net tructuring charges	assoc	reciation iated with ructured assets		Total				
Mobile Communications	¥	1,768	¥	22	¥	1,790				
Game & Network Services		12		_		12				
Imaging Products & Solutions		315		_		315				
Home Entertainment & Sound		3		_		3				
Devices		208		12		220				
Pictures		166		_		166				
Music		1,317		_		1,317				
Financial Services		_		_		_				
All Other and Corporate		5,238		(13)		5,225				
Consolidated total	¥	9,027	¥	21	¥	9,048				

	Three months ended December 31, 2015									
Restructuring charges and associated depreciation	res	Total net tructuring charges	assoc rest	reciation iated with ructured assets		Total				
Mobile Communications	¥	2,530	¥	106	¥	2,636				
Game & Network Services		120		_		120				
Imaging Products & Solutions		4		_		4				
Home Entertainment & Sound		555		_		555				
Devices		26		_		26				
Pictures		(169)		_		(169)				
Music		104		_		104				
Financial Services		_		_		_				
All Other and Corporate		2,397		409		2,806				
Consolidated total	¥	5,567	¥	515	¥	6,082				

Depreciation associated with restructured assets as used in the context of the disclosures regarding restructuring activities refers to the increase in depreciation expense caused by revising the useful life and the salvage value of depreciable fixed assets to coincide with the earlier end of production under an approved restructuring plan. Any impairment of the assets is recognized immediately in the period it is identified.

	Three months ended December 31, 2015									
Restructuring charges and associated depreciation	resti	otal net ructuring harges	Depreciation associated with restructured assets		T	Γotal				
Mobile Communications	\$	22	\$	0	\$	22				
Game & Network Services		1		_		1				
Imaging Products & Solutions		0		_		0				
Home Entertainment & Sound		4		_		4				
Devices		0		_		0				
Pictures		(1)		_		(1)				
Music		1		_		1				
Financial Services		_		_		_				
All Other and Corporate		20		4		24				
Consolidated total	\$	47	\$	4	\$	51				

(Millions of yen, millions of U.S. dollars)

	(infinitions of year, millions of elist domais)									
	Nine months ended December 31									
Depreciation and amortization	2014		2015		Change	2015				
Mobile Communications	¥	17,972	¥	18,256	+1.6 % \$	152				
Game & Network Services		13,166		14,750	+12.0	123				
Imaging Products & Solutions		23,091		21,155	-8.4	176				
Home Entertainment & Sound		18,599		16,815	-9.6	140				
Devices		64,569		78,906	+22.2	658				
Pictures		14,497		16,645	+14.8	139				
Music		10,915		13,455	+23.3	112				
Financial Services, including deferred insurance acquisition costs		42,991		56,570	+31.6	471				
All Other		7,207		7,556	+4.8	63				
Total		213,007		244,108	+14.6	2,034				
Corporate		38,073		31,022	-18.5	259				
Consolidated total	¥	251,080	¥	275,130	+9.6 % \$	2,293				

	Nine months ended December 31, 2014									
Restructuring charges and associated depreciation	res	Total net structuring charges	assoc	reciation iated with ructured assets		Total				
Mobile Communications	¥	1,825	¥	22	¥	1,847				
Game & Network Services		76		_		76				
Imaging Products & Solutions		515		_		515				
Home Entertainment & Sound		580		_		580				
Devices		3,569		16		3,585				
Pictures		182		_		182				
Music		1,377		_		1,377				
Financial Services		_		_		_				
All Other and Corporate		24,916		656		25,572				
Consolidated total	¥	33,040	¥	694	¥	33,734				

	Nine months ended December 31, 2015									
Restructuring charges and associated depreciation	res	Total net structuring charges	assoc	preciation ciated with tructured assets		Total				
Mobile Communications	¥	14,300	¥	646	¥	14,946				
Game & Network Services		135		_		135				
Imaging Products & Solutions		64		_		64				
Home Entertainment & Sound		503		_		503				
Devices		30		_		30				
Pictures		1		_		1				
Music		439		_		439				
Financial Services		_		_		_				
All Other and Corporate		4,749		951		5,700				
Consolidated total	¥	20,221	¥	1,597	¥	21,818				

Depreciation associated with restructured assets as used in the context of the disclosures regarding restructuring activities refers to the increase in depreciation expense caused by revising the useful life and the salvage value of depreciable fixed assets to coincide with the earlier end of production under an approved restructuring plan. Any impairment of the assets is recognized immediately in the period it is identified.

		Nine mont	hs ended	December	31, 2	015
Restructuring charges and associated depreciation	rest	otal net ructuring harges	associ restr	reciation ated with ructured ssets	Total	
Mobile Communications	\$	120	\$	5	\$	125
Game & Network Services		1		_		1
Imaging Products & Solutions		1		_		1
Home Entertainment & Sound		4		_		4
Devices		0		_		0
Pictures		0		_		0
Music		4		_		4
Financial Services		_		_		_
All Other and Corporate		39		8		47
Consolidated total	\$	169	\$	13	\$	182

#### **Geographic Information**

(Millions of yen, millions of U.S. dollars)

Three months	ended December 3	31
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Sales and operating revenue (to external customers)		2014		2015	Change	2015
Japan	¥	654,936	¥	689,084	+5.2 %	\$ 5,742
United States		496,027		586,469	+18.2	4,887
Europe		668,333		665,849	-0.4	5,549
China		155,839		150,074	-3.7	1,251
Asia-Pacific		308,499		280,458	-9.1	2,337
Other Areas		283,115		208,878	-26.2	1,741
Total	¥	2,566,749	¥	2,580,812	+0.5 %	\$ 21,507

	Nine months ended December 31										
Sales and operating revenue (to external customers)		2014		2015	Change		2015				
Japan	¥	1,665,860	¥	1,746,196	+4.8 %	\$	14,552				
United States		1,129,151		1,332,480	+18.0		11,104				
Europe		1,521,924		1,468,733	-3.5		12,239				
China		433,420		431,370	-0.5		3,595				
Asia-Pacific		812,768		757,067	-6.9		6,309				
Other Areas		715,045		545,765	-23.7		4,548				
Total	¥	6,278,168	¥	6,281,611	+0.1 %	\$	52,347				

 $Geographic\ Information\ shows\ sales\ and\ operating\ revenue\ recognized\ by\ location\ of\ customers.$ 

Major countries and areas in each geographic segment excluding Japan, United States and China are as follows:

(1) Europe: United Kingdom, France, Germany, Russia, Spain and Sweden

(2) Asia-Pacific: India, South Korea and Oceania

(3) Other Areas: The Middle East/Africa, Brazil, Mexico and Canada

#### **Condensed Financial Services Financial Statements**

The results of the Financial Services segment are included in Sony's consolidated financial statements. The following schedules show unaudited condensed financial statements for the Financial Services segment and all other segments excluding Financial Services. These presentations are not in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"), which is used by Sony to prepare its consolidated financial statements. However, because the Financial Services segment is different in nature from Sony's other segments, Sony believes that a comparative presentation may be useful in understanding and analyzing Sony's consolidated financial statements. Transactions between the Financial Services segment and Sony without the Financial Services segment, including noncontrolling interests, are included in those respective presentations, then eliminated in the consolidated figures shown below.

#### **Condensed Balance Sheets**

Condensed Balance Sneets		Million	of war	millions of U.S.	dollar	.)		
Et a de l'Orando		March 31	s or yer	of yen, millions of U.S. dollars) <b>December 31</b>				
Financial Services		2015	2015		ber 31	2015		
ASSETS		2013		2013		2015		
Current assets:	¥	207.527	¥	245 (72	ф	2.047		
Cash and cash equivalents	<b>†</b>	207,527	+	245,673	\$	2,047		
Marketable securities		933,424		954,598		7,955		
Other		147,663		182,737		1,523		
		1,288,614		1,383,008		11,525		
Investments and advances		8,217,715		8,730,190		72,752		
Property, plant and equipment		17,305		18,343		153		
Other assets:								
Deferred insurance acquisition costs		520,571		538,981		4,492		
Other		45,645		50,744		422		
		566,216		589,725		4,914		
Total assets	¥	10,089,850	¥	10,721,266	\$	89,344		
LIABILITIES AND EQUITY								
Current liabilities:								
Short-term borrowings	¥	6,351	¥	154,457	\$	1,287		
Deposits from customers in the banking business		1,872,965		1,861,127		15,509		
Other		199,098		206,432		1,721		
		2,078,414		2,222,016		18,517		
Long-term debt		44,460		34,679		289		
Future insurance policy benefits and other		4,122,372		4,388,208		36,568		
Policyholders' account in the life insurance business		2,259,514		2,413,031		20,109		
Other		335,964		336,335		2,803		
Total liabilities		8,840,724		9,394,269		78,286		
Equity:								
Stockholders' equity of Financial Services		1,247,840		1,325,679		11,047		
Noncontrolling interests		1,286		1,318		11		
Total equity		1,249,126		1,326,997		11,058		
Total liabilities and equity	¥	10,089,850	¥	10,721,266	\$	89,344		

Soly without Financial Services         Mach 19         2015			(Million:	s or yer			
Current assets:	Sony without Financial Services					ber 31	
Carbin and each equivalents         7 41,886         8 49,494         7 7 20           Marketable securities         3,307         3,211         27           Notes and accomets receivable, trade         393,847         1,202,659         1,022           Other         1,277,562         1,480,769         1,283,899           Film costs         305,232         357,635         2,980           Investments in Financial Services, at cost         111,476         111,476         202           Opport, plant and equipment         720,694         804,266         6,702           Other assers         1,497,805         1,524,070         12,701           Total assers         1,497,805         1,524,070         12,701           Total assers         2,497,808         1,497,000         2,502         5,548         8,789           Authorities         2,211,000         2,211         3,876         5,248         1,789 <td< th=""><th>ASSETS</th><th></th><th>2013</th><th></th><th>2015</th><th></th><th>2015</th></td<>	ASSETS		2013		2015		2015
An and cash cquivalents         \$ 741,88         \$ 84,496         \$ 7.042           Markeable securities         3,307         3,211         2.01           Noes and accounts receivable, trade         893,847         1,205,69         1,102           Other         2,211,602         3,456,59         2,883,00           Film costs         305,232         3,576,55         2,980           Investments and advances         111,476         111,476         292           Property, plant and equipment         720,694         1,524,505         1,524,607           Other sames         1,147,805         1,524,607         1,272,605           Total asses         2         5,941,908         1,581,452         8,581,456           Chort same storm promotings         2,151,753         1,524,607         1,275,606           Other         2,252,157         2,771,406         1,532,608         1,532,607         1,535,608           Other same storm dort         2,211,173         2,471,209         2,424         1,532,608         1,532,607         1,535,608         1,532,607         2,538,608         1,532,608         1,532,607         1,532,608         1,532,609         1,532,609         1,532,609         1,532,609         1,532,609         1,532,609         1,							
Other Other (1727).cs (1740).cs		¥	741,886	¥	844,964	\$	7,042
Other         1,272,562         1,408,765         1,173           Film costs         305,323         357,635         2,980           Investments in Financial Services, at cost         111,476         111,476         29.9           Other assets         1,497,505         1,524,070         127,01           Total assets         1,497,805         1,524,070         127,01           Total assets         1,497,805         1,524,070         127,01           Element Insilities         1,1497,805         1,524,070         12,775           Short-sem borrowings         7 215,175         2,111,22         5,866           Other         2,600,475         2,877,16         2,377           Long-term debt         671,104         703,912         5,866           Other         4,983,503         4,315,455         35,962           Rederemble noncontrolling interest         5,248         7,032         2,240           Other         4,983,503         4,315,455         35,962           Rederemble noncontrolling interest         1,383,247         4,315,455         35,962           Rederemble noncontrolling interest         1,383,247         4,315,455         35,962           Rederemble noncontrolling interest         1,383,247 <td>Marketable securities</td> <td></td> <td>3,307</td> <td></td> <td>3,211</td> <td></td> <td></td>	Marketable securities		3,307		3,211		
Pilm costs	Notes and accounts receivable, trade		893,847		1,202,659		10,022
Film costs         305,332         337,635         2,98b           Investments in Financial Services, at cost         111,476         122           Property, plant and equipment         720,094         804,266         6702           Other assers         1,407,805         1,524,000         1,270           Total assers         5,941,998         5,681,545         \$ 5,843,600           Comment liabilities         8         2,151,75         \$ 211,123         \$ 1,759           Short-sem borrowings         \$ 215,175         \$ 211,123         \$ 1,759           Nores and accounts payable, trade         6,204,15         1,932,005         2,837,106         2,337           Other         4,733,005         2,877,106         2,337         2,586         4,063,003         3,387           Accrued pension and severance costs         2,74,220         268,792         2,440         0,063,003         3,184,875         3,506           Redeemable noncourtolling interest         1,323,003         4,318,480         3,887         1,001,401         1,008,603         3,887           Total Liabilities and equity         1,324,908         1,484,324         2,259,058         1,882,52           Total capity         5,941,998         1,681,324         2,259,058	Other						
Investments in Financial Services, actost         395,189         324,499         2,70           Investments in Financial Services, actost         111,476         180,266         6,70           Other assets         1,20,70         1,20,70         1,20,40         1,20           Total assets         8         2,50,41         1,50         1,50           Current liabilities         2         1,50         2,50         1,50         1,50           Notes and accounts payable, trade         6         22,215         7,90         2,50         1,50			2,911,602		3,459,599		28,830
Investments in Financial Services, at cost         111,476         20           Property plant and equipment         700,94         80.45         6.70           Tota asest         1,497,805         1,524,070         12,70           Tota asest         1,294,198         \$ 0.581,545         5 0.484           LIABILITIES AND FOUR TOWN           External liabilities           Short-sen borrowings         \$ 215,175         \$ 211,123         \$ 1,750           Notes and accounts payable, trade         62,694,375         2,877,106         23,976           Other         671,104         70,302         2,878           Accord pension and severance costs         274,220         26,879         2,249           Other         4093,503         4,315,455         3,50           Redeemable noncontrolling interest         1,332,33         2,148,70         17,00           Redeemable noncontrolling interest         1,343,323         2,148,970         17,00           Redeemable noncontrolling interest         1,343,323         2,148,970         17,00           Redemable noncontrolling interest         1,340,340         2,50         1,00           Total liabilities and equip         1,341,345         2,50         1,00	Film costs		305,232		357,635		,
Property plant and equipment (Der passets)         779,094         804,266         78,000           Total assets         1,497,80         1,524,076         1,204,000           Total Label LITES AND FOUTTS         1         1,500,000         1			-		,		,
Total assets	•		,				
Total assets							,
Current liabilities   Short-term borrowings   Short-	Other assets				1,524,070		
Short-em borrowings	Total assets	¥	5,941,998	<u>¥</u>	6,581,545	\$	54,846
Notes and accounts payable, trade         121,175         211,125         5,866           Other         1,832,085         1,902,071         1,6356           Long-term debt         671,04         703,912         2,877,106           Accrued pension and severance costs         274,220         268,792         2,240           Other         478,704         466,508         3,887           Total liabilities         4,093,503         4,315,455         3,892           Redeemable noncontrolling interest         5,248         7,035         35,962           Redeemable noncontrolling interests         1,733,233         2,148,970         179           Stockholders' equity of Sony without Financial Services         1,733,233         2,148,970         1,785           Total lequity         1,843,247         2,259,055         1,882           Total quity         4,591,1998         4,581,455         1,882           Total quity         4,591,1998         4,581,455         1,882           Total quity         4,941,1998         4,581,455         1,882           Total quity         4,942         1,943,89         1,942         1,943         1,942         1,942         1,942         1,942         1,942         1,942         1,942	LIABILITIES AND EQUITY						
Notes and accounts payable, trade         622,215         703,912         5.85           Other         1,832,088         1,962,071         16,351           Long-tern debt         671,104         703,49         2,879           Accrued pension and severance costs         274,20         26,879         2,240           Other         478,704         466,508         3,887           Total liabilities         4,983,03         4,315,455         3,87           Redeemable noncontrolling interest         5,248         7,035         59           Equity         5,000         119,018         17,908           Noncontrolling interests         110,014         110,085         9,179           Noncontrolling interests         110,014         110,085         9,182           Total labilities and equity         4,594,199         4,658,154         9,182           Total labilities and equity         4,994,193         2,259,055         9,182           Total labilities and equity         4,994,913         1,090,637         9,089           Asserts         8,994,131         1,090,637         9,089           Current assetts         9,494,131         1,090,637         9,089           Markcabb equivalents         9,994,413	Current liabilities:						
Other         1,832,085         1,962,071         16,351           Long-term debt         671,104         703,049         3,858           Accrued pension and severance costs         274,220         268,792         2,248           Other         478,704         466,508         3,887           Total tiabilities         4,093,503         4,315,455         35,962           Redeemable noncontrolling interest         5,248         7,085         35,962           Redeemable noncontrolling interests         1,733,233         2,148,970         1,791           Stockholders' equity of Sony without Financial Services         1,710,014         110,085         9,791           Total lequity         7,594,1998         4,581,525         3,835           Total lequity         7,594,1998         4,581,525         3,835           Total lequity         8,794,1998         4,581,525         3,835           Total lequity         9,000         1,000         1,000         1,000           Consolidated         8,941,998         4,581,525         3,836           Consolidated         9,000         1,000         1,000         1,000           Consolidated         9,000         1,000         1,000         1,000         1,000		¥		¥		\$	,
Long-term debt         2,669,475         2,877,106         23,976           Accrued pension and severance costs         274,220         268,792         2,24           Other         478,704         466,698         3,887           Total liabilities         5,248         4,315,455         35,962           Redeemable noncontrolling interest         5,248         7,035         59           Stockholders' equity of Sony without Financial Services         110,014         110,085         197           Stockholders' equity of Sony without Financial Services         110,014         110,085         197           Total lequity         1,843,247         2,259,055         18,842           Total Habilities and equity         4,594,988         5,681,545         5,848           ASSETS         (Millimus for the contract of							
Congreem debt	Other						
Chere   1,000   1,00			2,669,475		2,877,106		23,976
Other         478,704         466,508         3,878           Total liabilities         4,935,503         4,315,455         3,608           Redeemable noncontrolling interest         5,248         7,035         5,508           Equity:         1,733,233         2,148,970         1,708           Noncontrolling interests         110,014         110,088         9,17           Total equity         1,843,247         2,259,055         1,883,247           Total liabilities and equity         6,811,240         1,843,247         2,259,055         1,883,247           Consolidated         6,811,240         1,843,247         2,259,055         1,883,248           Consolidated         6,811,240         1,811,240         1,811,240         1,811,240         1,811,240         1,811,240         1,811,240         1,811,240         1,811,240         1,812,240         1	Long-term debt		671,104		703,049		5,859
Total liabilities         4,093,503         4,315,455         35,962           Redeemable noncontrolling interest         5,248         7,035         59           Equity:         5         7,035         9           Stockholders' equity of Sony without Financial Services         1,733,233         2,148,970         17,908           Noncontrolling interests         110,014         110,085         18,825           Total equity         1,833,247         2,259,055         18,825           Total liabilities and equity         \$ 5,941,998         \$ 6,581,545         \$ 54,846           Consolidated         ASSETS           Current assets:           Cars and cash equivalents         \$ 949,413         \$ 1,090,637         \$ 9,089           ASSETS           Current assets:           Current assets:           Current assets:           Current assets:           Current assets:           Current assets:           Current dissipance acquisition costs         305,232         357,635         2,980           Notes and accounts payable, trade         20,054         2,110,333         17,875 <t< td=""><td>Accrued pension and severance costs</td><td></td><td>274,220</td><td></td><td>268,792</td><td></td><td>2,240</td></t<>	Accrued pension and severance costs		274,220		268,792		2,240
Redeemable noncontrolling interest         5,248         7,035         59           Equity:         5,000,000 (100) (1	Other		478,704		466,508		3,887
Stockholders' equity of Sony without Financial Services   1,733,233   2,148,970   917   918   917   10,014   110,085   917   1016   110,014   110,085   917   1016   110,014   110,085   918   1016	Total liabilities		4,093,503		4,315,455		35,962
Equity:         1,733,233         2,148,970         17,908           Noncontrolling interests         110,014         110,085         917           Total equity         1,843,247         2,259,055         18,825           Total liabilities and equity         \$ 5,941,998         \$ 6,581,545         \$ 54,846           (Millions rullions of U.S. dublars)           Consolidated         (Millions rullions of U.S. dublars)           ASSETS           Current assets:           Current assets           Current assets           ASSETS           Current assets           ASSETS           Current assets         9,949,413         ¥ 1,090,637         9,089           Marketable securities         936,731         957,809         7,982           Marketable securities         936,731         957,809         7,982           Notes and accounts receivable, trade         899,902         1,210,977         10,091           Other         1,411,855         1,581,195         13,176           Total assets         520,571         538,981         4,795							

#### **Condensed Statements of Income**

(Millions of yen, millions of U.S. dollars)

	Three months ended December 31									
Financial Services		2014		2015	Change	2015				
Financial services revenue	¥	304,926	¥	322,043	+5.6 % \$	2,684				
Financial services expenses		253,099		269,910	+6.6	2,250				
Equity in net income (loss) of affiliated companies		(977)		87		1_				
Operating income		50,850		52,220	+2.7	435				
Other income (expenses), net		_								
Income before income taxes	<u></u>	50,850		52,220	+2.7	435				
Income taxes and other		15,876		15,556	-2.0	129				
Net income of Financial Services	¥	34,974	¥	36,664	+4.8 % \$	306				

		T	hree	months ended	December 31	
Sony without Financial Services		2014		2015	Change	2015
Net sales and operating revenue	¥	2,264,469	¥	2,261,213	-0.1 % \$	18,843
Costs and expenses		2,134,072		2,112,980	-1.0	17,608
Equity in net income of affiliated companies		849		1,692	+99.3	14
Operating income		131,246		149,925	+14.2	1,249
Other income (expenses), net		(14,268)		(8,864)		(73)
Income before income taxes		116,978		141,061	+20.6	1,176
Income taxes and other		47,992		42,925	-10.6	358
Net income of Sony without Financial Services	¥	68,986	¥	98,136	+42.3 % \$	818

	Three months ended December 31									
Consolidated		2014		2015	Change	2015				
Financial services revenue	¥	303,211	¥	320,368	+5.7 % \$	2,670				
Net sales and operating revenue		2,263,538		2,260,444	-0.1	18,837				
		2,566,749		2,580,812	+0.5	21,507				
Costs and expenses		2,384,526		2,380,446	-0.2	19,837				
Equity in net income (loss) of affiliated companies		(128)		1,779	_	15				
Operating income		182,095		202,145	+11.0	1,685				
Other income (expenses), net		(14,267)		(8,865)	_	(74)				
Income before income taxes		167,828		193,280	+15.2	1,611				
Income taxes and other		77,857		73,146	-6.1	610				
Net income attributable to Sony Corporation's stockholders	¥	89,971	¥	120,134	+33.5 % \$	1,001				

#### **Condensed Statements of Income**

(Millions of yen, millions of U.S. dollars)

	Nine months ended December 31									
Financial Services		2014		2015	Change	2015				
Financial services revenue	¥	821,469	¥	812,161	-1.1 % \$	6,768				
Financial services expenses		678,240		672,421	-0.9	5,604				
Equity in net in loss of affiliated companies		(921)		(373)		(3)				
Operating income		142,308		139,367	-2.1	1,161				
Other income (expenses), net		_								
Income before income taxes		142,308		139,367	-2.1	1,161				
Income taxes and other		44,513		41,615	-6.5	346				
Net income of Financial Services	¥	97,795	¥	97,752	-0.0 % \$	815				

	(Millions of yen, millions of U.S. dollars)									
	Nine months ended December 31									
Sony without Financial Services		2014		2015	Change	2015				
Net sales and operating revenue	¥	5,463,978	¥	5,477,465	+0.2 % \$	45,646				
Costs and expenses		5,393,075		5,233,286	-3.0	43,611				
Equity in net income of affiliated companies		4,623		3,518	-23.9	29				
Operating income		75,526		247,697	+228.0	2,064				
Other income (expenses), net		(12,241)		27,560	_	230				
Income before income taxes		63,285		275,257	+334.9	2,294				
Income taxes and other		81,809		87,340	+6.8	728				
Net income (loss) of Sony without Financial Services	¥	(18,524)	¥	187,917	- % <b>\$</b>	1,566				

	Nine months ended December 31								
Consolidated		2014		2015	Change	2015			
Financial services revenue	¥	817,153	¥	807,092	-1.2 % \$	6,726			
Net sales and operating revenue		5,461,015		5,474,519	+0.2	45,621			
		6,278,168		6,281,611	+0.1	52,347			
Costs and expenses		6,115,549		5,897,686	-3.6	49,147			
Equity in net income of affiliated companies		3,702		3,145	-15.0	26			
Operating income		166,321		387,070	+132.7	3,226			
Other income (expenses), net		(20,071)		17,114	_	142			
Income before income taxes		146,250		404,184	+176.4	3,368			
Income taxes and other		165,440		168,056	+1.6	1,400			
Net income (loss) attributable to Sony Corporation's stockholders	¥	(19,190)	¥	236,128	- % <b>\$</b>	1,968			

#### **Condensed Statements of Cash Flows**

Net Net (Millions of yen, millions of U.S. dollars)

Financial Services
cash provided by operating activities
cash used in investing activities

Net cash provided by financing activities Net increase in cash and cash equivalents Cash and cash equivalents at beginning of the fiscal year

Cash and cash equivalents at end of the period

Nine months ended December 31						
2014			2015	2015		
¥	278,246	¥	308,217	\$	2,569	
	(317,125)		(482,110)		(4,018)	
	89,111		212,039		1,767	
	50,232		38,146		318	
	240,332		207,527		1,729	
¥	290,564	¥	245,673	\$	2,047	

(Millions of yen, millions of U.S. dollars)

#### Sony without Financial Services

Net cash provided by operating activities
Net cash used in investing activities
Net cash provided by (used in) financing activities
Effect of exchange rate changes on cash and cash equivalents
Net increase (decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of the fiscal year
Cash and cash equivalents at end of the period

	(1.111110110	o. , o,	minimons or Cibi	COLLEGE	5)		
Nine months ended December 31							
	2014	2015		2015 20			2015
¥	112,516	¥	22,645	\$	189		
	(46,665)		(186,589)		(1,555)		
	(281,516)		275,257		2,294		
	52,465		(8,235)		(69)		
	(163,200)		103,078		859		
	806,134		741,886		6,183		
¥	642 934	¥	844 964	\$	7 042		

(Millions of yen, millions of U.S. dollars)

#### Consolidated

Net cash provided by operating activities
Net cash used in investing activities
Net cash provided by (used in) financing activities
Effect of exchange rate changes on cash and cash equivalents
Net increase (decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of the fiscal year
Cash and cash equivalents at end of the period

Nine months ended December 31								
	2014		2015		2015			
¥	382,932 (363,790) (184,575) 52,465	¥	321,511 (669,802) 497,750 (8,235)	\$	2,680 (5,582) 4,148 (69)			
	(112,968)		141,224		1,177			
	1,046,466		949,413		7,912			
¥	933,498	¥	1,090,637	\$	9,089			

(Notes)

- 1. U.S. dollar amounts have been translated from yen, for convenience only, at the rate of \\$120 = U.S. \\$1, the approximate Tokyo foreign exchange market rate as of December 31, 2015.
- 2. As of December 31, 2015, Sony had 1,298 consolidated subsidiaries (including variable interest entities) and 102 affiliated companies accounted for under the equity method.
- 3. The weighted-average number of outstanding shares used for the computation of earnings per share of common stock is as follows:

Weighted-average number of outstanding shares	(Thousands of shares)  Three months ended December 31				
Net income attributable to Sony Corporation's stockholders	2014	2015			
— Basic	1,151,770	1,261,274			
— Diluted	1,168,990	1,287,220			
Weighted-average number of outstanding shares	(Thousands	s of shares)			
, <u> </u>	Nine months end	ed December 31			
Net income (loss) attributable to Sony Corporation's stockholders	<u>2014</u>	<u>2015</u>			
— Basic	1,096,392	1,229,937			
— Diluted	1,096,392	1,248,258			

The dilutive effect in the weighted-average number of outstanding shares for the three months ended December 31, 2014 primarily resulted from convertible bonds which were issued in November 2012. All potential shares were excluded as anti-dilutive for the nine months ended December 31, 2014 due to Sony incurring a net loss attributable to Sony Corporation's stockholders. The dilutive effect in the weighted-average number of outstanding shares for the three and nine months ended December 31, 2015 primarily resulted from convertible bonds which were issued in July 2015.

4. Recently adopted accounting pronouncements:

#### Reporting discontinued operations and disclosures of disposals of components of an entity

In April 2014, the Financial Accounting Standards Board ("FASB") issued new accounting guidance that changes the requirements for reporting discontinued operations and requires additional disclosures about discontinued operations. Under the new guidance, only disposals representing a strategic shift in operations that has, or will have, a major effect on the entity's operations and financial results should be presented as discontinued operations. Additionally, the revised guidance requires additional disclosures for discontinued operations as well as for disposals of significant components of an entity that do not qualify for discontinued operations presentation. This guidance was effective for Sony as of April 1, 2015. The adoption of this guidance did not have a material impact on Sony's results of operations and financial position.

#### Repurchase-to-maturity transactions and repurchase financings

In June 2014, the FASB issued new accounting guidance for the accounting and disclosure of repurchase-to-maturity transactions and repurchase financings. The guidance requires that repurchase-to-maturity transactions be accounted for as secured borrowings, and requires that a transfer of a financial asset and a repurchase agreement executed contemporaneously be accounted for separately. The guidance also requires additional disclosures about certain transferred financial assets accounted for as sales and certain transactions accounted for as secured borrowings. Except for the disclosure for transactions accounted for as secured borrowings, the guidance was effective for Sony as of January 1, 2015. The guidance for disclosure for transactions accounted for as secured borrowings was effective for Sony as of April 1, 2015. The adoption of this guidance did not have a material impact on Sony's result of operations and financial position.

5. Sony realigned its business segments for the first quarter of the fiscal year ending March 31, 2016 to reflect modifications to its organizational structure as of April 1, 2015, primarily repositioning certain operations, which were in All Other and the Devices segment. In connection with this realignment, the operations of Sony's disc manufacturing business in Japan, which were included in All Other are now included in the Music segment and the operations of So-net Corporation and its subsidiaries, which were included in All Other are now included in the MC segment. Certain operations regarding pre-installed automotive audio products which were included in the Devices segment are now included in the HE&S segment. In addition, Sony realigned its business segments for the third quarter of the fiscal year ending March 31, 2016 to reflect a change in the Corporate Executive

Officer in charge of the medical business as of October 1, 2015. In connection with this realignment, the medical business, which was included in All Other is now included in the IP&S segment. For further details of current segments and categories, see page F-8 and F-9. In connection with this realignment, the sales and operating revenue and operating income (loss) of each segment for the comparable period have been reclassified to conform to the current presentation.

- 6. Sony estimates the annual effective tax rate ("ETR") derived from a projected annual net income before taxes and calculates the interim period income tax provision based on the year-to-date income tax provision computed by applying the ETR to the year-to-date net income before taxes at the end of each interim period. The income tax provision based on the ETR reflects anticipated income tax credits and net operating loss carryforwards; however, it excludes the income tax provision related to significant unusual or extraordinary transactions. Such income tax provision is separately reported from the provision based on the ETR in the interim period in which it occurs.
- 7. Certain reclassifications of the financial statements and accompanying footnotes for the three and nine months ended December 31, 2014 have been made to conform to the presentation for the three and nine months ended December 31, 2015.
- 8. For the nine months ended December 31, 2015, Sony recorded an out-of-period adjustment to correct an error in the amount of accruals for certain sales incentives being recorded at a subsidiary. The error began in the fiscal year ended March 31, 2009 and continued until it was identified by Sony during the three months ended December 31, 2015. The adjustment, which related to the HE&S segment, impacted net sales and increased income before income taxes in the consolidated statements of income by 8,447 million yen for the nine months ended December 31, 2015. Sony determined that the adjustment was not material to the consolidated financial statements for the three and nine months ended December 31, 2015 or any prior annual or interim periods.

#### **Other Consolidated Financial Data**

(Millions of yen, millions of U.S. dollars)

Three months anded December 31

	Three months ended December 31					
Capital expenditures*		2014		2015		2015
		56,937	¥	119,778	\$	998
(Additions to property, plant and equipment)		(36,622)		(89,518)		(746)
(Additions to intangible assets)		(20,315)		(30,260)		(252)
Depreciation and amortization expenses**		84,333		91,075		759
(Depreciation expenses for property, plant and equipment)		(40,344)		(45,613)		(380)
(Amortization expenses for intangible assets)		(43,989)		(45,462)		(379)
Research and development expenses		118,295		114,470		954

	Nine months ended December 31					
		2014		2015		2015
Capital expenditures*	¥	169,558	¥	329,380	\$	2,745
(Additions to property, plant and equipment)		(112,948)		(265,583)		(2,213)
(Additions to intangible assets)		(56,610)		(63,797)		(532)
Depreciation and amortization expenses**		251,080		275,130		2,293
(Depreciation expenses for property, plant and equipment)		(118,329)		(131,999)		(1,100)
(Amortization expenses for intangible assets)		(132,751)		(143,131)		(1,193)
Research and development expenses		340,301		340,050		2,834

<sup>\*</sup> Excluding additions for tangible and intangible assets from business combinations.

<sup>\*\*</sup> Including amortization expenses for deferred insurance acquisition costs.